



(C) CORE (E) ELECTIVE

Credit Analysis (C)	Managing Economic Development Organizations (E)
Business Retention and Expansion (C)	Entrepreneurship and Small Business Development (E)
Community and Neighborhood Development (E)	Real Estate Development and Reuse (C)
Marketing and Attraction (E)	Workforce Development (E)

SATURDAY, APRIL 24, 2027

8 A.M. – NOON	CEcD Exam Prep Course	
NOON – 1 P.M.	LUNCH	
1 – 5 P.M.	CEcD Exam Prep Course	

SUNDAY, APRIL 25, 2027

8 – 11 A.M.	CEcD Exam Prep Course	
11:10 A.M. – 1 P.M.	Economic Development Ethics	CEcD Exam Essentials Workshop
1:30 – 2:10 P.M.	WELCOME AND OPENING CEREMONY	
2:15 – 2:55 P.M.	Orientation and Mentoring <i>Mandatory for first-time attendees</i>	
3 – 4:50 P.M.	Credit Analysis	Trends in Economic Development
5 – 7 P.M.		Politics in Economic Development

MONDAY - TUESDAY (8:00AM - 5:30PM) APRIL 26-27, 2027

12:00 PM - 1:30 PM -- LUNCH (AM & PM BREAK SERVICE)	Credit Analysis
	Business Retention and Expansion (BRE)
	Community and Neighborhood Development
	Marketing and Attraction

WEDNESDAY - THURSDAY (8:00AM - 5:30PM) APRIL 28-29, 2027

12:00 PM - 1:30 PM -- LUNCH (AM & PM BREAK SERVICE)	Managing EDOS
	Entrepreneurship and Small Business Development
	Real Estate Development and Reuse
	Workforce Development