

Daniel M. Nedelescu

BUSINESS ADDRESS

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RESEARCH AREAS

Microeconomics, Industrial Organization, Experimental and Behavioral Economics

TEACHING INTEREST

Microeconomics, Industrial Organization, Managerial Economics, Experimental and Behavioral Economics, Business Statistics, Game Theory

ACADEMIC POSITIONS

Lecturer (renewable non-tenure track) – University of Oklahoma – 2018-present
Lecturer (fixed term) – University of Oklahoma – 2013-2018

EDUCATION

Purdue University, USA – *Doctor of Philosophy in Economics* – 2013
Central Michigan University, USA – *Master of Arts in Economics* – 2008
University “Politehnica”, Romania – *Master of Sciences in Mathematics* – 2005
Academy of Economics Studies, Romania – *Bachelor of Arts in Economics* – 2003

PUBLICATIONS

“Alpha-Final Offer Arbitration: The Best Way to Avoid Negotiation Failure” – *Group Decision and Negotiation, Vol. 28, 1109–1128 (2019)*
“Panel Data Analysis based on Lab Evidence in Auction Market Experiments” (with G. Kosmopoulou and F. Rehbein) for “Panel Data Econometrics Volume 2: Empirical Applications”, ed. M. Tsionas, Elsevier, 521-545 (2019)

WORKING PAPERS

“The effects of conventional policies on price structure and consumer welfare in a two-sided market – an economics experiment” - *under review - Journal of Behavioral and Experimental Economics*
“Strategic Agents and Vertical Relationship in Media Markets” (with Qihong Liu, and Gu Ji) - *under review - Journal of Economics*
“The effects of a larger contract zone under arbitration” (with Georgia Kosmopoulou) - *under review - Journal of Conflict Resolution*
“Fairness and Arbitration Mechanisms”

WORK IN PROGRESS

“The Effect of Temporal Landmarks on Goal Actualization” (with Joel McGuire)
“Do Marriage and Children Deprive Women’s Hiring Opportunities - A Field Experiment” (with Myongjin Kim, Jiawei Lyu, and Leilei Shen)
“Horizontal Product Differentiation in Two-Sided Markets”

“Specific Barriers to Entry for a Firm in a Two-Sided Market”

TEACHING EXPERIENCE

University of Oklahoma

ECON 5123 – Microeconomics I - (PhD level) – Fall '13, '14, '15
ECON 5033 – Managerial Economics I – (Master level) – Fall '17, '18, '19, '20 Summer '18
ECON 4970 – Behavioral and Experimental Economics – Fall '16, Spring '16, '17, '19, '20
ECON 4313 – Industrial Organization – Fall '13
ECON 3713 – Governmental Relations to Business – Fall '14, Spring '16, '17, '18, '19, '20
ECON 3113 – Intermediate Microeconomics – Spring '14, '18, Fall '16, '17, '18, '19, '20
ECON 2843 – Business Statistics – Spring '15, Fall '15
ECON 1123 – Principles of Microeconomics – Spring '14
ECON 3880 – Direct Readings– Spring '20
ECON 3980 – Honors Research– Spring '20
ECON 5960 – Readings in Selected Fields– Spring '18, '19

Purdue University

ECON 252 – Principles of Macroeconomics – Lecturer; Summer '10, Spring '11
ECON 471 – Behavioral Economics – Teaching Assistant; Spring '13
ECON 419 – Managerial Economics – Teaching Assistant; Fall '10
ECON 380 – Money and Banking – Teaching Assistant; Fall '10
ECON 251 – Principles of Microeconomics – Instructor (review session); Fall '08
ECON 210 – Principles of Economics – Instructor (recitation); Spring '09

PREVIOUS EMPLOYMENT

Purdue University – **Research/Teaching Assistant**, August 2008 – August 2013
Central Michigan University – **Teaching Assistant**, August 2006 – May 2008
– **Web designer and IT assistant**, August 2006 – May 2008
Agis Computer (Romania) – **Product Manager**, August 2004 – August 2006
CNDPI Romsoft (Romania) – **Marketing Assistant**, September 2001 – August 2004

HONORS AND AWARDS

Purdue Research Foundation Grant – 2011-2012 for the paper “Price Structure in a Two-Sided Market – An Economic Experiment”
Krannert Certificate for Distinguished Teaching (Principles of Macroeconomics) - Summer 2010
Krannert Certificate for Outstanding Teaching (Principles of Macroeconomics) – Spring 2011

CONFERENCES AND SEMINARS

2020 Southern Economic Association Conference, New Orleans, LA¹
– “Do Marriage and Children Deprive Women’s Hiring Opportunities - A Field Experiment”
2020 International Industrial Organization Conference, Philadelphia, PA²
– “Strategic Agents and Vertical Relationship in Media Markets”
2018 Southern Economic Association Conference, Washington DC, DC
– “The effects of a larger contract zone under arbitration”

¹ The paper was accepted, the presentation will be in November

² The paper was accepted, but the conference was canceled due to COVID-19

- 2017 *North-American Economic Science Association Conference, Richmond, VA*
 - “The effects of a larger contract zone under arbitration”
 2016 *Southern Economic Association Conference, Washington DC, DC – invited*
 - “Price Structure in a Two-Sided Market – An Economic Experiment”
 2016 *University of Oklahoma – seminar presentation;*
 - “Alpha-Final Offer Arbitration and Risk Preferences”
 2014 *International Industrial Organization Conference, Chicago, IL – Northwestern University*
 - “Price Structure in a Two-Sided Market – An Economic Experiment”
 2012 *International Economic Science Association Conference, New York - New York University*
 - “Alpha-Final Offer Arbitration and Risk Preferences”
 2012 *North-American Economic Science Association Conference, Tucson, AZ*
 - “Alpha-Final Offer Arbitration and Risk Preferences”

DEPARTMENTAL & UNIVERSITY SERVICE

- 2016 – present – Departmental Research Liaison for undergraduate students
 2017 – present – Director of Experimental Economics Laboratory at OU
 2018 – present – Honors Coordinator for Economics Department
 2018 – 2020 – Student Journal of Economics Advisor
 2018 – 2020 – Member of Teaching Schedule Committee

ADVISING

Joel McGuire (MA of Economics) - Independent study - “The Effect of Temporal Landmarks on Goal Actualization”

REFEREE SERVICE

Experimental Economics; Managerial and Decision Economics Journal; Journal of Behavioral and Experimental Economics; Group Decision and Negotiation.

AFFILIATIONS

Economic Science Association, American Economic Association, Southern Economic Association

SKILLS

Languages: English (fluent), French (conversational), Romanian (native)
Computer knowledge: SAS (Certified by SAS as a first level programmer), MatLab, Maple, STATA, Visual Basic, LaTeX, z-Tree