

CYNTHIA L. ROGERS

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 Department of Economics
 University of Oklahoma
 Norman, OK 73071

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Research Interests

Public Finance, Regional & Urban Economics, State & Local tax policy, Local Economic Development

Education

Ph.D., University of Pittsburgh, Economics, June 1994
 B.A. Kent State University, Economics, Summa Cum Laude, Phi Beta Kappa, 1986

Academic Appointments

Professor, Department of Economics, University of Oklahoma, 2015 – present
 Associate Professor, Department of Economics, University of Oklahoma, 2003- 2015
 Assistant Professor, Department of Economics, University of Oklahoma, 1997-2003
 Graduate Program Director/Graduate Liaison/Recruiting & Placement Coordinator, Department of Economics, University of Oklahoma, 2006-2013 (excluding spring 2012)
 Invited Associate Professor, University of Rennes-1, France, Faculty of Economics, November 2003
 Research Assistant Professor, Regional Research Institute, West Virginia University, 1994-97
 Program Coordinator and Research Mentor, National Science Foundation Research Experience for Undergraduates in Regional Science, West Virginia University, 1994-96

Professional Appointments

Commissioner, State of Oklahoma Incentives Evaluation Commission, Jan 2015- July 2020
Editorial Boards: Review of Regional Studies, 2002-present; Journal of Urban Affairs, 2015 – present; Growth and Change, 2004-2009
Associate Editor: International Regional Science Review, 1994-97
Council member, North American Regional Science Council, January 2017- Dec. 2019
Co-Chair, Oklahoma Node, Scholars Strategy Network, 2013 – current
Regional Representative (elected), SSN National Steering Committee, 2015 - current
Executive Council, Southern Regional Science Assoc., 1999-2010; *Conference Program Chair*, 2005; *President*, 2005-2006; *Nominations Chair*, 2007-2008, *Student Paper Competition Chair*, 2008-09.
Stevens Graduate Fellowship Committee North American Regional Sci. Council, 2008-12, *Chair* 2010.
Advisory Group, Oklahoma State University Econometric Model, Fall 2001-Spring 2004

Awards and Professional Recognition

2019 Fellow of the Southern Regional Science Association
 2019 Dan Rickman Best Paper in the *Review of Regional Studies* co-authored with J. Wang and S. Ellis, “Economic Development Incentives and Inequality: Robin Hood in Reverse?”
 2017 Award for Improving Quality of Life and Communities, University of Oklahoma, Vice President for Research, Norman Campus.
 Ranked 27th for presenting papers at the Southern Regional Science Association Annual Meetings from 1990 through 1998 (Durdin and Knox, *Review of Regional of Studies* 30(1): 93-114, 2000).
 Alpha Phi Omega, Delta Beta Chapter, “Leader of the 20th Century recognition, OU 1998

Publications in Refereed Journals

- “Economic Development Incentives: What can we learn from policy regime changes?” with Jia Wang and Weici Yuan. *Economic Development Quarterly* (online, March 20, 2020).
- “NBA Sweet Spots: Distance-based Impacts on Establishment-Level Sales,” with Lee Stitzel. *Growth and Change*, 50(1), 335-351, 2019.
- “Do State Sales Taxes Crowd-Out Local Option Sales Taxes in the United States?” with Greg Burge, *B.E. Journal of Planning and Analysis*, 3(18), 2018.
- “Income Inequality and Economic Development Incentives in US States: Robin Hood in Reverse,” with Jia Wang, Stephen Ellis, *Review of Regional Studies*, 48(1), 93-117, 2018.
- “One Size Does Not Fit All: Foreign Direct Investment Promotion Policies across US States,” with C. Wu, *Journal of Regional Analysis and Policy*, 48(1), 93-117, 2018.
- “Risk, Loss, and Ambiguity Aversion after a Natural Disaster,” with Robert Shupp, Scott Loveridge, Mark Skidmore, Jungmin Lim, *Economics of Disaster and Climate Change*, 1(2), 121-142, 2017.
- “Trust and Patience after a Tornado,” with Robert Shupp, Scott Loveridge, Mark Skidmore, Jungmin Lim. *Weather, Climate and Society*, 9(4), 659-668, 2017.
- “Local Tax Policy Diffusion: Leaders, Followers & Asymmetry,” with G. Burge, *Journal of Regional Science*, 56(2): 313-331, 2016.
- “A Game Changer for the Political Economy of Economic Development Incentives” with G. Hayden and S. Ellis. *Arizona Law Review*. 56(4): 953, 2014
- “Does Voter Turnout Matter for School Bond Outcomes?” with H. Gong. *Southern Economic Journal* 81(1): 247-62, 2014
- “Are Tax Havens Good Neighbors? FDI Spillovers and Developing Countries,” with L. Blanco, *Journal of Development Studies* 50(4), 530-540, 2014.
- “Employment by Foreign Firms in the U.S.: Do State Incentives Matter?” with C. Wu, *Regional Science and Urban Economics*, 42(12): 664-680, 2012.
- “Do Tax Havens Really Flourish?” with L. Blanco, *Global Economy Journal*, 12(3): 2012.
- “Competition Between Tax Havens: Does Proximity Matter?” with L. Blanco, *International Trade Journal*, 26(4), 2012.
- “Local Option Sales Taxes and Consumer Spending Patterns: Fiscal Interdependence Under Multi-tiered Local Taxation,” with G. Burge, *Regional Science and Urban Economics*, 41: 46-58, 2011.
- “Estimating Marginal Tax Rates for U.S. States,” with W. R. Reed and M. Skidmore, *National Tax Journal*, 64(1): 59-84, 2011.
- “Whither Decentralization: Implications for Linking Research and Practice,” *Review of Regional Studies*, 37(2): 109-119, 2007.
- “Tax Burden and the Mismeasurement of State Tax Policy,” with W. R. Reed, *Public Finance Review*, 34(4): 404-426, 2006.
- “Local Option Sales Taxes (LOST) on the Urban Fringe,” *Journal of Regional Analysis and Policy* 34(1): 27-50, 2004.
- “Tax Cuts and Employment Growth in New Jersey: Lessons from a Regional Analysis,” with W. R. Reed, *Public Finance Review*, 32(3): 269-291, May 2004.
- “Quasi-Experimental Analysis of Targeted Economic Development Programs: Lessons from Florida,” with J. Tao, *Economic Development Quarterly*, 18(3): 1-17, August 2004.
- “Local (Option) Sales Tax: A Decentralizing Policy?” with X. Mu, in L. Kalambokidis, *Proceedings: Annual Conference on Taxation and Minutes of the Annual Meeting of the National Tax Association*, Volume 97 (2004), pp. 72-79.
- “Equity Purchases by Insiders and the Filing of Antidumping Petitions,” with J. Hartigan, *Review of International Economics*, 11(5): 789-810, 2003.

- “A Study of Quasi-Experimental Control Group Methods for Estimating Policy Impacts,” with W. R. Reed, *Regional Science and Urban Economics*, 33(3): 3-25, 2003.
- “Measuring Highway Bypass Impacts on Small Town Business Districts,” with R. Marshment, *Review of Urban and Regional Development Studies* 12(3): 250-265, 2000.
- “Local Economic Development as a Prisoners' Dilemma: The Role of Business Climate,” with S. Ellis, *Review of Regional Studies* 30(3): 315-330, 2000.
- “Expectations of Unemployment Insurance and Unemployment Duration,” *Journal of Labor Economics* 16(3): 630-666, 1998.
- “Female Labor Force Participation in Appalachia: A Descriptive Analysis,” with K. Mencken and F. C. Mencken, *Journal of Appalachian Studies* 3(2): 189-210, 1997.
- “Job Search and Unemployment Duration: Implications for the Spatial Mismatch Hypothesis,” *Journal of Urban Economics* 42: 109-32, 1997.
- “Regional Science: A View from the Doorway,” with S. Weiler, *International Regional Science Review* 18(2): 259-266, 1995.
- “Unemployment Duration in Pennsylvania,” *Pennsylvania Economic Review* 3(2), Fall 1993.
- “Some Spatial Aspects of Poverty in the United States,” with F. Giarratani, *Population Research and Policy Review* 10: 213-234, 1991.

Book Chapters

- “Economic Development Incentives: Traps and Accountability” (with Grant Hayden and Steve Ellis) in ed. G. Bischof, *Regional Economic Development Compared: EU-Europe and the American South* (Innsbruck University Press.) 2014.
- “State Taxes and Economics Growth,” in *It is 2032. Where in the World is Oklahoma?* Volume One, October 14-17, Norman, OK (The Oklahoma Academy, Oklahoma City) 2012, pp. 151-153. <http://www.okacademy.org/PDFs/2012researchvol1.pdf>
- “The Contribution of Local Sales and Income Taxes to Fiscal Autonomy: Commentary,” in ed. G. Ingram and Y. Hong, *Municipal Revenues and Land Policies*, (Cambridge, Ma: Lincoln Institute of Land Policy: Cambridge) 2010.
- “Taxes, Public Expenditures, and State Economic Growth: Lessons from a Natural Experiment,” (with W. R. Reed), in ed. A. Tavidze, *Progress in Economics*, Volume 9, (Nova Science Publishers, Inc.) 2006. pp. 99-125.

Book Review

- Review of “The Big Sort: Why the clustering of Like-Minded America is Tearing Us Apart,” *Review of Regional Studies*, 40, 303-313, 2010.

Research Under Review and in Progress

- “Convergence in Economic Development Incentives Spending in the US: Do Birds of a Feather Flock Together?” with Jia Wang and Weici Yuan. Revised May 2020. Submitted.
- “Water Conservation and Peer Group Effects,” with Lee Stitzel. Revised June 2020. Submitted.
- “Water Rate Elasticity and Conservation Pricing,” with Lee Stitzel. Revised June 2020. Submitted.
- “Not Your Typical Rate Structure Change: Boomerang Effects for Residential Water Customers,” with Lee Stitzel. June 2020. Under revision.
- “Tax Increment Financing and School Financing in Oklahoma: Unraveling equalization,” with Stephen Ellis. In progress.
- “Corporate Tax Competition in OECD Countries: Reactions to Common Shocks or Policy Interactions?” with C. Xiao. Working paper. December 2015.
- “Corporate Tax Competitiveness, Bilateral FDI and Regional Power,” with Chengrui Xiao and Firat Demir. Working paper. January 2017.

“Ask and Ye Shall Receive: (Super) majority Rules and Local Fiscal Elections” with G. Burge, Working paper. November, 2012.

Funded Research

- “RAPID: Natural Disasters and Risks, Time, and Trust Preferences,” National Science Foundation via Michigan State University (collaborator, seed grant, \$39,910), Fall 2013.
- “Wind Farm Initiatives: Do They Create Wealth for Rural Communities?” at *Rural Wealth Creation and Livelihoods Conference*, travel grant to participate in White House Briefing Session, sponsored by USDA, ERS, October 3-5, 2011, Washington, DC
- “Local Fiscal Policy Elections Project,” Faculty Enrichment Grant, University of Oklahoma, Summer 2009 (\$1,200)
- “Measuring the Mobility Impacts of Projects Competing for New Starts Funding,” Funded by the Federal Transit Administration, December 2004-June 2005. (Co-Investigator, \$272,566)
- “Keystone Sectors and Local Tax Options: An Analysis of Small Communities in Oklahoma,” Funded by the USDA NRI, Fall 2002- Summer 2005. (Principal Investigator, \$26,842 subcontract through Iowa State University)
- Junior Faculty Research Award, Graduate College, University of Oklahoma, 2001
- “Targeted Economic Development Programs in Florida: A Quasi-Experimental Analysis,” (with J. Tao), *TVA Rural Studies Contractor Paper 01-06*, April 2001. (Principal Investigator, \$17,172 project)
- “Methodology for Determining the Impact of Highway Bypasses in Oklahoma,” (with R. Marshment), *FHWA/OK 01(03); ITEM 2150*, Oklahoma Department of Transportation, January 2001. (Principal Investigator, \$94,503 project)
- “State and Local Taxes and State Economic Growth,” (with W.R. Reed). Funded by the Oklahoma Office of State Finance, 1997-98. (Investigator, \$60,000 project)
- “Income and Poverty in Appalachia: A Report to the Appalachian Regional Commission,” (with B. Cushing), *Socio-economic Review of Appalachia*, Regional Research Institute, West Virginia University, 1996. (Investigator, part of \$100,000 project)
- “The Appalachian Labor Force: A Report to the Appalachian Regional Commission,” (with B. Cushing), *Socio-economic Review of Appalachia*, Regional Research Institute, West Virginia University, 1996. (Investigator, part of \$100,000 project)
- “Assessment of the New Hire Program Operated by Corporation for Owner-Operator Projects and Office of Vocational Rehabilitation,” (with R. S. Ahlbrandt and V. Singh). Center for Social and Urban Research, University of Pittsburgh, 1989. (Research Assistant)

Outreach Publications

- “Budget Supplement: The Impact of Proposed New University North Park Development on Property and Sales Tax Revenues for the City of Norman and Cleveland County,” Norman, OK, May 31, 2018
- “How Competition to Attract Businesses Leads to Economic Losses for Cities and States,” Key Findings: Scholars Strategy Network, April 2013, www.scholarsstrategynetwork.org.
- Reposted:
- “A No-Win Arms Race on State and Local Business Incentives,” Demos.org blog, June 24, 2013
- “How the Incentives Arms Race Is a Lose-Lose for Cities and States,” Oklahoma Policy Institute, Economy Blog, September 11, 2013
- “The Flawed Case for Elimination Personal Income Taxation in Oklahoma” 3/12/2011. University of Oklahoma. Posted online by Oklahoma State Treasurer and web link provided in *Oklahoma Economic Report*, Oklahoma State Treasurer, Vol. 2 (2), 2/28/2012, (page 5).

Policy Editorials/Letters to Editors

- “What’s the TIF? Let’s vote on it,” *Norman Transcript*, December 15, 2019
- “Short end of UNP TIF negotiations,” *Norman Transcript*, August, 6, 2019
- “Board of Education election offers fresh perspective,” *Norman Transcript*, March 19, 2019
- “Norman Forward should play hard to get,” *Norman Transcript*, Feb 27, 2019
- “Citizens voting on TIF will build trust,” *Norman Transcript*, Jan. 23, 2019
- “How to support Norman's small, local businesses,” *Norman Transcript*, Jan. 11, 2019
- “Bond projects and TIF decision show priorities,” *Norman Transcript*, Nov. 7, 2018
- “Norman city attorney oversaw \$300K in payments to CEDL,” *Norman Transcript*, Sept. 16, 2018
- “UNP arena district analysis is lacking,” *Norman Transcript*, May 20, 2018.
- “Proposed increment plan needs public scrutiny,” *Norman Transcript*, Feb. 26, 2018
- “Proposed arena has limited potential to increase OU basketball attendance,” *Norman Transcript*, Jan. 26, 2018.
- “Best way to gauge public opinion on TIF is to take it to a vote,” *Norman Transcript*, Dec. 2017.
- “It’s time to end Norman’s UNP TIF program,” *Norman Transcript*, Oct. 22, 2017
- “Proposed increment plan needs public scrutiny,” *Norman Transcript*, Feb. 26, 2018.
- “Send a Valentine by voting Feb 14,” *Norman Transcript*, Feb. 8, 2017
- “Lessons from illegal dumping,” *Norman Transcript*, December 11, 2016.
- “Uncertain trade-off,” *The Oklahoman*, Sunday, Oct. 16, 2016
- “Silence is not golden for The Transcript,” *Norman Transcript*, Aug 14, 2016
- “We’re all in this together,” *Norman Transcript*, May 24, 2016.
- “Move Norman Forward without the Expo Center,” *Norman Transcript*, June 2, 2015.
- “Achieving both conservation and increased revenue,” *Norman Transcript*, November 7, 2014.
- “Indecent Proposal to Put a Loophole in High Density Ordinance,” *Norman Transcript*, June, 9 2013.
- “Will the City’s new high density zoning ordinance protect Norman’s Stakeholders?” *Norman Transcript*, April 21, 2013.
- "Hard Questions Unasked, Unanswered," *Norman Transcript*, February 3, 2013.
- "Elephant Roaming Norman," *Norman Transcript*, June 17, 2012.
- “Groups spreading misinformation about plant,” *Norman Transcript*, June 3, 2012.

Policy Engagement & Media Coverage

Public Release: “Is another Penny too much? New study evaluates the impact on Municipalities of an additional 1% state sales tax,” public release, October 12, 2016

Media Coverage:

“Penny-tax proposal would impact small towns more than cities, OU professors find,” Bryce McElhaney, *OU DAILY*, posted Thursday, October 13, 2016.

“Is another Penny too much? New study evaluates the impact on Municipalities of an additional 1% state sales tax.” Emily Wendler, KOSU.org, KGOU.org, October 12, 2016

Panelist, Discussion of State Questions, League of Women Voters of Oklahoma, September 6, 2016, Norman Public Library.

Media Coverage:

“Oklahoma state questions fuel feelings” Olivier Rey, www.reddirtreport.com, September 8, 2016

Steering Committee Chair: Fracking Water Forum, Norman City Chambers, December 1, 2014

Media Coverage:

“Forum panel discusses fracking concerns in Oklahoma,” Kasey Phipps, *OU Daily*, December 4, 2014 6:00 am

Steering Committee Chair: Norman Fracking Forum, a public panel discussion. Norman Public Library, August 11, 2014.

Media Coverage:

“Fracking industry claims they are not to blame for rise in earthquakes,” by Adam Snider, KFOR.com, posted August 11, 2014 6:54 pm.

KGOU: <http://kgou.org/post/norman-residents-hear-about-possibilities-banning-fracking-public-forum>, August 18, 2014.

Al Jazeera documentary covered the forum: <http://80.242.17.252/shared/814>

“Norman community members host forum on fracking Monday” by David Detling, www.koco.com 11:26 PM CDT Aug 11, 2014

“Fracking Fight: Mineral Owners Representative, New York Attorney Square off at Forum in Norman,” by Sarah Terry-Cobo, *The Journal Record*, August, 12, 2014.

“Norman Meeting on fracking draws hundreds,” by Adam Wilmoth, NewsOK.com, August 14, 2014 12:00 AM.

Press Conference: House Democratic Caucus, State of Oklahoma, April 26, 2012.

Media Coverage:

“Plan to cut income tax sparks debate,” KFOR-TV, 4/25/2012

Press Release House Democratic Caucus, 4/30/2012

Jesse Wells, *KFOR.com*, 06:38pm, April 26, 2012

TV Panelist: Oklahoma Forum Series: “The Economics of State Income Tax Cuts,” Oklahoma Educational Television Authority, aired on April 16, 2012, www.oeta.onenet.net/newt/211/1500.

Panelist: “The Devil is in the Details: Tax Policy and Economic Growth,” Economist Forum, Oklahoma Policy Institute, Oklahoma History Center, OK, April 5, 2012.

Media Coverage:

The Wall Street Journal, U.S. Edition, Opinion, p. A14, 4/16/2012

David Blatt, Guest Columnist, *The Journal Record*, 4/18/2012

Michael C. Carnuccio, Guest Columnist, *The Journal Record*, 4/3/2012

Patrick B. McGuigan, capitolbeatok.com, 4/5/2012

Selected Media Interviews, Podcasts, and Quotes:

Interview/Podcast (“How Billionaires Benefit”) OKProgressNow, May 20, 2020
<https://www.twitch.tv/videos/627038914>

Interview (“Norman UNP Petition could be subject to protest,”) *NonDoc*, January 8, 2020
<https://nondoc.com/2020/01/08/norman-unp-tif-petition-could-be-subject-to-protest/>

Interview (“UNP TIF Petition Deadline next week), *Norman Transcript*, December 22, 2020

Interview (“Why Government Give Away Economic Incentives That Increase Inequality,” The Science of Politics Podcast, Niskanen Center) Feb. 27, 2019 <https://podbay.fm/podcast/1295747297>

Interview (“Amazon gets taxpayer money”), OETA, May 17, 2018

Interview (Norman arena development), *OU Daily*, May 31, 2018

Interview (TIF proposal), *Norman Transcript*, Feb 25, 2018

Interview (Use of City Logo), *Norman Transcript*, Feb 9, 2018

Interview (new arena proposal), *Norman Transcript*, November 26, 2017

Quoted from Incentive Evaluation Commission meeting, *Journal Record*, November 17, 2017.

Interview (University North Park development), *Norman Transcript*, October 15, 2017.

Interview (Oklahoma State Budget Proposal), *OU Daily Nightly*, October 6, 2017.

Interview (Tax Increment Financing), *Norman Transcript*, September 30, 2017

Interview (Tax Increment Financing), *Norman Transcript*; September 16, 2017.

Interview (Storm water Utility), *Norman Transcript*, June 17, 2017.

Interview (Form based code), *Norman Transcript*, May 24, 2017.

Interview on Oklahoma State Budget Proposal” *OUDaily Nightly*, October 6, 2017.

“Penny tax proposal would impact small towns more than cities, OU professors find,” by Bryce McElhaney, *OUDaily*, October 13, 2016

“Oklahoma state questions fuel feelings,” by Olivier Rey, *Red Dirt Report*, September 8, 2016.

“Doerflinger Says He’s Already Impressed with Tax Credit Review Commission,” *okenergytoday.com* August 2, 2016

“Norman approves pipeline under Little River,” by Sarah Terry-Cobo, *The Journal Record*, posted July 7, 2016 10:12 am.

“Norman City Council debating stormwater utility fee proposals,” by Joy Hampton, *The Norman Transcript*, June 3, 2016.

“Gov. Fallin Creates Oil and Gas Saving Fund for State,” by Grant Hermes, *www.newson6.com*, posted June 02, 2016 5:02 PM CDT.

“The Blunt Truth: Marijuana can result in positive test results for weeks,” by Lauren Massing, *OUDaily*, April 18-20, 2016.

“Oklahoma Sending Cash to Companies That Pay No Income Tax,” by Warren Vieth and Mark Lash, *Oklahoma Watch*, *www.newson6.com*, posted May 31, 2016 10:26 AM CDT.

“City approves new TIF agreement,” by Joy Hampton, *The Norman Transcript*, April 28, 2016.

“OU economics professor appointed to join tax commission by state senator,” by Shaylin Daji, *OUDaily*, posted January 29, 2016 4:39 pm.

“Escaping the Trap” by Dawn Bormann Novascone, *THE Journal: Inspiration for the Common Good*, (Kansas Media Center) Volume 7 (4), Fall 2015

“Despite Strong Support, citizen Concerned Ahead of ‘Norman Forward’ Sales Tax Vote,” Brian Hardzinski, *KGOU*, October 12, 2015.

“Drilling for changes: Committee suggests new water-testing rules for private wells in Norman” by Sarah Terry-Cobo, *The Journal Record*, January 16, 2015.

Michael Zuckerman, *Harvard Magazine*, September-October 2014.

“Economic Policy Gets Green Light,” by Joy Hampton, *Norman Transcript*, April 24, 2013.

“Trust Authority Debate Continues,” by Joy Hampton, *Norman Transcript*, June 4, 2012.

“Anti-tax group’s flawed ‘research’,” by Lynne Shaw, *Tulsa World*, 4/11/2012.

“Prosperity Policy: Sure path to prosperity,” by David Blatt, *The Journal Record*, April 18, 2012.

Oklahoma In-Depth, Kurt Gwartney, *KGOU*, 12/14/2011

“Oklahoma’s economic growth should continue, economist says,” by Don Mecoy, *NewsOK.com*, December 14, 2011 12:00 AM

Teaching

Graduate courses:

Advanced Econometrics (Fall 2006)

Seminar in Public Economics

Planning and Policy Analysis

Directed readings

Undergraduate courses:

Economics as Social Science (Capstone)

Principle of Microeconomics (small section, honors, large sections)

Environmental Economics

Information, Technology and the Economy

Public Finance, regular and honors

Urban Economics

Regional Economics

Labor Economics
Intermediate Microeconomics
Directed readings

Dissertation Chairperson

SunHyung Lee (co-chair), Spring 2018

First Employment (Fall 2020): Associate Research Fellow, Korea Institute for International Economic Policy

Lee Stitzel, Ph.D., summer 2016

First Employment (Fall 2016): Assistant Professor, West Texas A&M, TX

Jia Wang, Ph.D., summer 2015

First Employment: Sewanee University of the South, TN, visiting assistant prof. (2015)

Current employment: University of Dayton, OH, assistant professor (2017)

Chengrui Xiao, Ph.D., summer 2014

First Employment: Assistant prof., Southwestern Univ. of Finance & Economics, China

Huan Gong, Ph.D. 2012

First employment: Edinboro University, OH, visiting assistant professor

Current employment: Oklahoma Tax Commission

Chen Wu, Ph.D. 2012

First Employment: Colgate University, visiting assistant professor;

Current employment: Plymouth State University, associate professor

Nikki Cornell-Sadowski*, Ph.D. 2005

First employment: York College, assistant professor

Current employment: York College, associate professor (2011)

Dissertation Committee Member

Xiao Liu, Economics, Econ, Ph.D. 2020

Zach Millstead, Philosophy, Gen. Exam, 2018

Zexuan Liu, Economics, Ph.D., 2016

Jimmy Schlaffer, Economics, Ph.D., 2016

Lingxiao Zhao, Economics, Ph.D., 2015

Trey Trosper, Economics, Ph.D. 2015

Hojin Jung, Economics, Ph.D. 2014

Xuebing Yang, Economics, Ph.D. 2009

Jie Shuai, Economics, Ph.D. 2009

William Ridley, Economics

Jesus Salas, Finance, Ph.D. 2008

Van Pham, Economics, Ph.D. 2007

Xiujian (Jerry) Chen, Econ, Ph.D. 2007

Xioayi Mu, Economics, Ph.D. 2006

Jeni Willeford, Economics, Ph.D. 2005

Kodrat Wibowo, Economics, Ph.D. 2003

Zhitao (Sunny) Sui, Economics, Ph.D. 2003

Mohammed Basyah, Economics, Ph.D. 2003

Rex Pjesky, Economics, Ph.D. 2002

Mickey Hepner, Economics, Ph.D. 2001

Paulette A. Ratliff, Accounting, Ph.D. 2001

Teresa Lightner, Accounting, Ph.D. 2000

Haeme Nam, Economics, Ph.D. 1999

James Wilbanks, Economics, Ph.D. 1998

Graduate Advisory/Curriculum Committees (Member, University of Oklahoma)

Mary Boren, Education, MA Thesis (in progress)

Hao Zhang, MA 2018

Hyeonjin Im, MA, 2017

Shyh Chea, MA, 2017

Li Xiaokai, Economics, MA 2011

Jeremy Andarkes, Geoinformatics, MS 2011

Sridhar Gogineni, Finance

Andrew Tao, Accounting

Harlan Isjwara, Economics

Masters Research Paper Supervision

Anh Hoan, Economics, University of Oklahoma (completed summer 2010)
 Daniel Miller, Economics, University of Oklahoma (completed 2003)
 Michael Wadsworth, Sociology, West Virginia University (completed 1996)

Undergraduate Student Research Advisor

Anny J. Ngo Youmba, “Database and annotated Bibliography of Tax Increment Finance Districts in Oklahoma,” Fall 2019.
 Alex Skipper, “Energy Efficient Tax Credit Report,” Spring 2018
 Dustin Engel, “Tax Incentive Evaluation: New Jobs/Investment Tax Credit,” Spring 2018.
 Jeremy Allen, “Investigating the Impact and Justifications for Oklahoma’s coal Production Tax Credit,” Honors Research, Summer 2017.
 Alex McClintic, “Oklahoma’s Clean Burning Fuels Tax Credit: An Economic Evaluation,” Spring 2018.
 Courtney Shupert, “Analysis of Capital Gains Tax Deduction in Oklahoma,” Spring 2017.
 Samuel Moore, “A Recommendation of a “No” Vote on State Question 777: An Empirical and Theoretical Cost-Benefit Analysis, October 2016.
 Group Project, “Comprehensive Risk Assessment of Oil and Gas Production Activities,” Spring 2016 (8 students), Fall 2016 (3 students).
 Andrea Gimondo, “Salary caps as a Structure for Economic Development Incentive Reform,” Mentored Research Experience, August 2016
 Andrea Gimondo, “Same-Sex Marriage Legalization: An Analysis of the Implications for Divorce and Teen Pregnancy,” Honors Research, August 2016
 Johnathan Wong, “State Tax Policy and Economic Growth in the US,” summer 2015
 Rayce Coyne, “3D Printing Technology and Implications for the Economy,” fall 2014
 Catherine Poslusny, “Renewable Energy Possibilities for the Off-Grid Community of Whale Cove, Nunavut,” May 2013.
 Tent Pembroke, “Wind Farm Impacts on Local Economies in Oklahoma,” spring 2011
 Jennifer Karavanic, “Differences in the Impact of Education on Income Over Time” (Honors Thesis) December 2008.
 Leslie Whitefeather, “Spatial Mismatch and Native American Populations in the US,” spring 2008
 Linda Roberts, “Municipal Bond Ratings and Local Optional Sales Taxes in Oklahoma?” fall 2007
 Christina Solis, “Economic Analysis of HIPAA Compliance,” fall 2005.
 Michelle Henry, “Analysis of Feasibility of Oil & Gas Exploration of Aneth Unit Located in the Greater Aneth Oil Field,” spring 2005.
 Thomas Norman, “The Dot.com Bubble: A Prisoner’s Dilemma,” summer 2004
 Christa Hughes, “The Role of Insider Trading Regulations,” summer 2004
 Neal Shah, “The Landscape of Local Option Sales Taxes in Oklahoma,” spring 2002
 Amanda Shankle (honors), “Occupational Licensing in Oklahoma: A Border State Analysis,” spring 2002
 Katy Middleton, *OU Childcare E-source Directory*, (an on-line guide) January 2001
 Justin Dossey, “Per Capital Personal Income in Oklahoma: A County Level Analysis,” (an on-line presentation) spring 1999

Other Professional Service

External Reviewer

National Science Foundation proposal reviews: 2004, 2014

Public Finance and Public Policy by Jonathan Gruber (2005), textbook reviewer
Tenure & Promotion External Reviewer: University of Whitewater-Wisconsin, Boise State University, Kansas State University, Lycoming College, University of Colorado- Colorado Springs, Oklahoma State University, West Virginia University

Referee for Academic Journals

Annals of Regional Science, BE Journal of Planning and Analysis, Economic Development Quarterly, Growth and Change, FinanzArchiv/Public Finance Analysis, International Regional Science Review, Journal of Urban Affairs, Journal of Labor Economics, Journal of Planning Literature, Journal of Regional Science, Journal of Urban Economics, National Tax Association, Papers in Regional Science, Public Administration Review, Public Finance Review, Public Budgeting & Finance, Publius, Review of Regional Studies, Socio-Economic Planning Sciences: The International Journal of Public Sector Decision-Making, Southern Economic Journal; State and Local Government Review, Transportation Research Part A: Policy

Economics Department Service

Committee "A" Member, 2012-13, 2013-15, 2017 – fall 2018
Course Scheduling Committee, 2012-13, 2013-14, 2014-15, 2015-16
Coordinator for MA and MA/BA degree modification process, 2015 -2016
Graduate Program Director (Graduate Liaison, Graduate Admissions, Recruiting & Placement Coordinator, Teach Test Coordinator), 2006-2013 (excluding spring 2012)
Academic Review Program Report Committee, 2012-13, 2005-06 (CDRP)
Undergraduate Advisor Search Committee, summer 2014
Faculty Search Committees: Econometrics, (chair) 2013-14; 2005-06; Industrial Organization, 2012-13; Public Economics, (chair) 2008-09, 2007-08; Chong Liew Chair Search, 2006-07
Coordinator of Chong Liew Scholarships Committee, 2006- present
Faculty Advisor, Omicron Delta Epsilon, 2004-current
Campus Presentations: OU Economics Club and Math Club: "Graduate School Advice" Oct. 2011, Nov. 2010 & 2011 & 2013; Economics Club: "Taking on American Legislative Executive Committee," 2015, "Local Economic Development Policy," 2012; Student Sustainability Association: "Economic Perspectives on the Environment," 2015.
Teach Test Panelist, Department representative, 4-5 tests per semester, 2006-12
Graduate and Professional School Recruiting Fair, University of Oklahoma, November 2007
Hosted Friends of the College of Arts & Sciences Distinguished Lecturer, Claudia Goldin, 2002

University Service

Research Council, Spring 2020 -
VPR awards committee, Fall 2019 -
OU Elite Retention Squad, fall 2015 -
Environmental Studies Development Committee, 2015 - 2017
Research Liaison, 2013 - current
Compensation Committee 2009-11 (chair 2009/10)
Faculty Senate Executive Committee, 2009-10
OU's Responsible Conduct of Research Instructor Training, May 12 & 15, 2008
Faculty Senate, 2008-2011
OU Budget Council, 2003-2004, 2004-2005
Session Chair, OU Undergraduate Research Day, April 3, 2004
Search Committee, OU Division of Landscape Architecture, 2003-04

OU Presidential Mentoring Program, 2003

Arts & Sciences Advisory Committee on Women's Issues, 2000-02

Provost's Advisory Committee on Women's Issues, 1999-2001

Friends of Arts and Sciences Scholarship Committee, 2000 & 2004.

Campus Lectures, OU Faculty In Residence Series (with S. Ellis) - "Capitalism, Greed and Human Nature," Fall 2002; "Altruism in an It's All About Me Society," Spring 1999; "Marketing Strategies for the 21st Century," Fall 1999; Faculty Lecture Series "Thinking about Graduate School?" 2007 (2) Adopt-A Faculty Program, 2010-11, 2007-08, 2007-08, 2005-06, 2004-05, 2003-04, 2001-02

Local Community Service

Norman Forward Citizen Financial Oversight Board, City of Norman, OK, Dec. 2015 -

Citizen Panel, Norman Visitors and Convention Bureau, expo center project, Dec. 2014

Center City Visioning Project Steering Committee, City of Norman, OK, Jan 2013- 2017

Lincoln Elementary PTA, 2001-14, Irving Middle School PTSA, 2007-10, PTO 2014

Girl Scouts, Co-leader (2012-13, 2015-), volunteer (2012-2013, 2014-)

Seminar and Workshop Presentations

"Do Tax Cuts Lead to Economic Growth or Not?" National Conference of State Legislators, Western Meetings, Lake Tahoe, NV, June 16, 2015.

"Economic Development Incentives: Traps and Accountability", Regional Economic Development in Europe and the United States: The European Union and the American South Compared" Sponsored by Austrian Marshall Plan Foundation and CenterAustria of the University of New Orleans, New Orleans, October 20-21, 2013

"The Contribution of Local Sales and Income Taxes to Fiscal Autonomy: Commentary," Lincoln Institute of Land Policy Conference, Municipal Revenues and Land Policies, Cambridge, MA, June 1-2, 2009.

"Local Option Sales Taxes and Fiscal Decentralization: Lessons from the States," Economics Department Seminar Series, Oklahoma State University, April 2004.

"A Study of Quasi-Experimental Control Group Methods for Estimating Policy Impacts," Les Methodes de Quasi-Experimentation Seminar, University of Rennes-1, November 18, 2003.

"Mismeasurement of State Tax Burdens," Economics Department Seminar Series, University of Oklahoma, April 2003.

"Regional Analysis of the New Jersey 1994-96 Tax Cuts," Department of Economics, Colorado State University, Ft. Collins, CO, October 2000.

"A Tale of Two Tax Cuts: Michigan and New Jersey in the 1990s," Department of Economics, Oklahoma State University, Stillwater, OK, December 1999.

Professional Conference Presentations

"Tax Increment Financing and School Finance in Oklahoma: Unraveling Equalization," North American Meetings of the Regional Science Association International," Pittsburgh, PA, November 13-16, 2019.

"Economic Development Incentives: What can we learn from policy regime changes?" Annual meetings of the Southern Regional Science Association, Arlington, VA, April 4-6, 2019.

"Economic Development Incentives and Economic Outcomes," Conference on the Effects of State and Local Financial Incentives on Business Location Decisions, W.E. Upjohn Institute for Employment Research, November 1-2, 2018

"Estimating Water Demand under a Block Rate Structure: Unraveling Demand and Supply," Annual meetings of the Southern Regional Science Association, Philadelphia, PA, March 2018

- “Reverse Robin Hood: Economic Development Incentives and Income Inequality in US States,” Annual meetings of the Southern Regional Science Association, Memphis, TN, March 30, 2017.
- “Social Messages and Water Conservation: A Field Experiment,” American Economic Association annual meetings, Chicago, IL, January 7, 2017.
- “Don’t tax my base: state sales tax rate increases under multi-tiered taxation,” Annual meetings of the Southern Regional Science Association, Washington, DC, March 31-April 2, 2016
- “Leaders, Followers and Asymmetric Local Tax Policy Diffusion,” Annual meetings of the Southern Regional Science Association, Birmingham, AL, March 2015.
- “Economic Development Incentives as a Mechanism for Wealth Creation,” 61st Annual North American Meetings of the Regional Science Association International, Washington, DC, November 12-14, 2014.
- “Corporate Tax Competition in OECD Countries: Reactions to Common Shocks or Policy Interactions?” Annual meetings of the Southern Regional Science Association, San Antonio, TX, March 27-29, 2014.
- “Accountability for Economic Development Incentives: The Case for Duty of Care,” National Tax Association 106th Annual Conference, Tampa, FL, November 21-23, 2013.
- “Local Officials & Due Diligence: Ethics & Law in Local Economic Development,” Southern Regional Science Association, Washington, DC, April 4-7, 2013.
- “Ask and Ye Shall Receive? (Super)majority Rules and Local Fiscal Elections“ National Tax Association Annual Meetings, Providence, RI, November 15-17, 2012.
- “Ask and Ye Shall Receive? (Super)majority Rules and Local Fiscal Elections,” Annual meetings of the Southern Regional Science Association, Charlotte, NC, March 22-25, 2012.
- “Wind Power: Implications for Wealth Creation in Rural Communities,” Missouri Valley Economics Association, Kansas City, MO, October 20-22, 2011.
- “Margins of Local Governmental Leadership: The Case of Local Option Sales Taxes,” How Annual meetings of the Southern Regional Science Association, New Orleans, LA, March, 23-27, 2011.
- “Margins of Local Governmental Leadership: The Case of Local Option Sales Taxes,” Annual meetings of the American Economic Association, Denver, CO, January 8, 2011.
- “How Successful are Fiscal Policy Elections?” Southern Regional Science Association Annual Meetings, Alexandria, VA, March 27-30, 2010.
- “The Effects of Local Option Sales Taxes on Consumer Spending: Cross-Tier Elasticities and Tax Competition,” Southern Regional Science Association Annual Meetings, San Antonio, TX, April 2-4, 2009.
- “On estimating Marginal Tax Rates and Tax Progressivity for US States” and “The Effects of Local Option Sales Tax on Consumer Spending: Cross-Tier Elasticities and Tax Competition” National Tax Association Annual Meetings, Philadelphia, PA, November 2008.
- “Local Option Sales Tax: Why the Implementing Level Matters,” Southern Regional Science Association Annual Meetings, Arlington VA-Washington, DC, March 27-30, 2008.
- “Local Option Sales Tax Elasticity: Does the Implementing Level Matter?” North American meetings of the Regional Science Association International, Savannah, GA, November 7-9, 2007.
- “Endogeneity of Tax H(e)aven Policy: An Empirical Note,” Southern Regional Science Association, Charleston, SC, March 29-31, 2007.
- (Presidential Address) “Whither Decentralization: Implications for Linking Research and Practice,” Southern Regional Science Association, St. Augustine, FL, March 30 – April 1, 2006.
- “Method for Identifying the Effects of Income and Tax Policy on State Tax Revenues,” National Tax Association Annual Meetings, Boston, MA, November 16-18, 2006.
- “Local Sales Tax Autonomy and Implementation in the US,” North American Meetings of the Regional Science Association International, Las Vegas, NV, November 10-12, 2005.

- “Keystone Sectors and Local Tax Policy: An Analysis of a Cross-section of Small Communities,” Annual Meetings of the Western Regional Science Association, San Diego, CA, February 23-25, 2005.
- “Local (Option) Sales Tax: A Decentralizing Policy,” Annual Meetings of the National Tax Association, Minneapolis, MN, November 11, 2004.
- “Local Option Sales Taxes and Fiscal Decentralization: Lessons from the States,” Economics Department Seminar Series, University of Oklahoma, April 2004.
- “Local Option Sales Taxes and Fiscal Decentralization: Lessons from the States,” Southern Regional Science Association Annual Meetings, New Orleans, March 2004.
- (Invited) “Local Option Sales Taxes (LOST) on the Urban Fringe,” Presidential Symposium, Mid-Continent Regional Science Assoc. Annual Meetings, Cleveland, OH, May 2003.
- “Using Municipal Sales Taxes to Evaluate Small Town Economic Development,” Mid-Continent Regional Science Association Annual Meetings, Kansas City, MO, June 2002.
- “State Tax Policy as a Natural Experiment: The 1969 Illinois Tax Increase,” Southern Regional Science Association Annual Meetings, Arlington, VA, April 2002.
- “Using Municipal Sales Taxes to Evaluate Small Town Economic Development,” and “Study of Quasi-Experimental Control Group Methods for Policy Analysis,” North American Meetings of the Regional Science Association International, Charleston, SC, November 2001.
- “Regional Analysis of the New Jersey 1994-96 Tax Cuts,” Southern Regional Science Association Annual Meetings Austin, TX, April 2001.
- (Panel Discussion) Quasi-Experimental Control Group Methods for Estimating the Impact of State and Local Development Policies, North American Meetings of the Regional Science Association International, Chicago, IL, November 2000.
- “Bypassed but not Surpassed: Measuring the Economic Impacts of Highway Bypasses on Small Communities,” and “New Quasi-Experimental Control Group Methods for Estimating the Impact of State and Local Development Policies,” Southern Regional Science Association Annual Meetings, Miami, FL, April 2000.
- “Local Economic Development as a Prisoners' Dilemma: The Role of Business Climate,” Session Chair, Organizer and Panelist: “State Tax Policy: What Can We Say?” Southern Regional Science Association Annual Meetings, Richmond, VA, April 1999.
- “State Tax Cuts and Economic Growth: A Quasi-Experimental Analysis of the Michigan and New Jersey Tax Cuts,” North American Meetings of the Regional Science Association International, Santa Fe, NM, November 1998.
- “Local Economic Development as a Game,” Southern Regional Science Association Annual Meetings, Memphis, TN, April 1997.
- Planning Committee, Session Chair and Discussant: North American Meetings of the Regional Science Association International, Washington, DC, November 1996.
- “Intra-Appalachian Comparison of Female Labor Force Participation,” and “Spatial Mismatch and Unemployment Duration: Implications for Females,” Session Chair & Organizer: “Spatial Mismatch,” Southern Regional Science Association Annual Meetings, Baltimore, MD, April 1996.
- “Female Labor Force Participation: A Logit Analysis,” North American Meetings of the Regional Science Association International, Cincinnati, OH, November 1995.
- “Female Labor Force Participation in Appalachia,” Regional Research Institute’s 30 Anniversary Conference, Morgantown, WV, November 1995.
- “The Appalachian Labor Force,” Southern Regional Science Association Meetings, San Antonio, TX, April 1995.
- “Reporting to the Feds: Part II,” Panel on Appalachian Research, Appalachian Studies Conference, West Virginia University, March 1995.

“Job Search and Unemployment Duration: Implications for the Spatial Mismatch Hypothesis,” Regional Science Association International, Niagara Falls, Canada, November 1994.

“Household Income, Expectations and Unemployment Duration,” Meetings of the Pennsylvania Economics Association, Kings College, PA, May 1993.

“Unemployment Duration and Household Income,” Meetings of the Pennsylvania Economics Association, Indiana University of Pennsylvania, PA, June 1992.

Presentations for General Audiences

Presenter: “Tax Increment Finance (TIF) and School Funding,” Education Funding, University of Oklahoma, Norman, OK, March 2019.

Moderator, “State of Oklahoma Budget Session”, Oklahoma Policy Institute Summer Policy Institute, Tulsa, Oklahoma, August 2019.

Panelist, “Impact of Contraception on Female Labor Force Participation,” St. Thomas Moore University Parish, Norman, OK, June 20, 2018.

“Community Guide: University North Park Master Plan,” Community Study Session, Norman, OK, June 5, 2018.

“Capital Costs & Growth in Norman: Behind the Curve,” Cleveland County Democrats Cornbread and Beans series, Norman, OK, December 8, 2017.

“Tax Increment Financing Basics,” forum for students by Student government Association and Economics Club, University of Oklahoma, October, 17, 2017.

Panelist on State of Oklahoma Budget, Oklahoma Policy Institute Summer Policy Institute, Tulsa, Oklahoma, July 2017.

“An Economic Case for the City of Norman’s Storm Water Utility,” Red Earth Group-Sierra Club Stormwater Forum, June 23, 2016.

“An Economic Case for the City of Norman’s Storm Water Utility,” Cleveland County Republican Women’s Club, Norman, OK, August 15, 2016

“Fiscal Challenges in Oklahoma,” Oklahoma Policy Summer Institute, Tulsa, OK, August 2015

“Future of Norman: Fiscal Opportunities and Challenges,” League of Women Voters of Norman: Future of Norman Forum, Norman, OK, September 15, 2014

“Fiscal Challenges in Oklahoma,” Oklahoma Policy Summer Institute, Tulsa, OK, August 6, 2013

“Norman, OK, Development Policy: Implications for Sprawl,” Forum on Urban Sprawl, Red Earth Group Chapter of the Sierra Club, Norman Public Library, October 30, 2012.

“Local Economic Policy: Perspectives on Norman, OK,” Challenges and Choices Series, St. Stephens, Norman, OK, October 14, 2012.

“Perspectives of State and Local Fiscal Policy in Oklahoma,” Oklahoma Economic Outlook Conference, Oklahoma City, OK, December 13, 2011. Published online by OSU, William Spears School of Business, Center for Applied Research, 12/13/2011, http://economy.okstate.edu/caer/files/2012_outlook_conf_cynthia_rogers.pdf

“Wind Power: Implications for Wealth Creation in Rural Communities,” Prepared for Rural Wealth Creation and Livelihoods Conference, Washington, DC, Oct. 2-5, 2011.

(Contributor) White House Briefing Session on Rural Wealth Creation, Washington, DC, Oct. 5, 2011.

“Local Option Sales Taxation: Overview and Implications for Southwest Oklahoma,” Political Science Forum IV: Acting Regionally and Comprehensively, Cameron University, Lawton, OK, March 5, 2010.

(Poster) Oklahoma Transportation Center, Policy Board Meeting, “Measuring Mobility Impacts of Projects Competing for New Starts Funding,” Oklahoma City, November 18, 2004.

“Local Economic Development Incentives: Community Perspectives,” Norman Community Dialogue, Norman, Oklahoma, May 2007

“Per Capita Personal Income in Oklahoma: A County Level Analysis,” Oklahoma City Area Economic Roundtable, Oklahoma City, OK, May 1999.

Trade Research Forum, World Trade Development Center of Pittsburgh, “An Analysis of Export activity in Allegheny County: An application of the Pittsburgh REMI Model,” Pittsburgh, PA, March 1991.

Citations

My work has over 659 overall citations and 247 since 2014 (Google Scholar Citation Report 1/27/2019). My I10-index is 16, my h-index is 13.

Google Scholar citations (papers with 10 or more cites)

Journal	Year	# Cites
<i>Journal of Urban Economics</i>	1997	243
<i>Regional Science and Urban Economics</i>	2003	87*
<i>The Review of Regional Studies/working paper</i>	2004	54*
<i>Economic Development Quarterly</i>	2000	42
<i>Regional Science and Urban Economics</i>	2011	31
<i>Journal of Regional Analysis and Policy</i>	2004	28
<i>Public Finance Review</i>	2006	27*
<i>Journal of Labor Economics</i>	1998	24
<i>Socio-economic Review of Appalachia</i>	1996	20
<i>Journal of Development Studies</i>	2014	19*
<i>International Trade Journal</i>	2012	18*
<i>Public Finance Review</i>	2004	15
<i>Review of Urban & Regional Development Studies</i>	2000	15
<i>National Tax Journal</i>	2011	13
<i>Journal of Appalachian Studies</i>	1997	12
<i>Southern Economic Journal</i>	2014	11

*includes working paper versions