

# **The Political Geography of Congressional Elections**

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## **Introduction**

The past decade has been marked by a renewed interest in political geography among political scientists (Cho and Gimpel 2010, Darmofal 2009, Franzese and Hays 2007, Ward and Gleditsch 2008). Although political geography had once played a prominent role in political science research (e.g., in Key's (1949) classic study of Southern politics), interest in geography had waned in subsequent decades. The renewed interest in political geography has been prompted by three simultaneous developments. There has been a marked increase in the number of available geocoded datasets. At the same time, significant advances have been made in spatial estimators and models, allowing scholars greater flexibility in modeling the spatial dimension of their theories. Simultaneously, spatial estimation has been made more feasible by rapid advances in computing technology. As a consequence, scholars interested in political geography can increasingly examine how geography conditions the behaviors of interest to them.

Interestingly, despite the increased interest in political geography, studies of congressional elections still largely ignore the geographic dimension of elections. Most studies of congressional elections treat them as independent contests. Links across elections are largely assumed to be limited to elections exhibiting partisan tides, and even here the geographic component is typically subsumed to expectations of a national wave. Indeed, to the extent that geography is incorporated in studies of congressional elections, the modal way in which it is incorporated is via a dummy variable that allows the intercept to vary between contests in the South and the non-South.

We believe this approach is problematic. Congressional elections are not independent contests. Even though they occur in geographically distinct locales, spatially proximate contests are linked through a variety of mechanisms. Party labels mean different things – and carry

varying degrees of importance – across congressional elections. Party organizations similarly vary spatially in their organizational strength and resources and in their effects on congressional elections. Campaign expenditures are not equal in importance across U.S. House races, but instead vary in the benefits they can bring for candidates depending upon the cost of media advertising and the geographic expansiveness of districts. Media markets themselves are not wholly contained within congressional districts but instead span neighboring districts. We expect, in short, that factors shaping congressional elections vary spatially, with their effects more similar the more spatially proximate the congressional districts are.

Our expectation of spatial heterogeneity in parameters differs considerably from the current, one-size-fits-all approach to the study of congressional elections. We examine this heterogeneity via Geographically Weighted Regression (GWR) models, which allow behavioral parameters to vary spatially rather than assuming that these parameters are constant across the spatial plane. We employ GWR models to standard congressional election models of incumbent vote share for each congressional election from 1992 through 2006. We find evidence of extensive spatial heterogeneity in the effects of standard predictors of incumbent vote share such as the normal vote, total campaign spending, the presence of a quality challenger, the freshman status of the incumbent, and the incumbent's party. Moreover, the GWR models explain a greater proportion of the variance than standard OLS models in each congressional election and demonstrate a superior model fit over standard OLS models in all congressional elections but one.

Below, we first review some of the previous research on elections and argue why it is especially important to think about spatial heterogeneity in the context of congressional elections. Second, we outline our method, geographic weighted regression and explain how it

can help to answer questions regarding spatially varying regression coefficients. Third, we present our data and results for elections from 1992-2006 and finally conclude with a discussion of why political geography can influence election results.

## **Elections and Political Geography**

In the vast literature on congressional elections, certain features have been shown to consistently influence outcomes including the presence of a quality or experienced challenger (Jacobson and Kernell 1983, Jacobson 1989), the seniority of the incumbent (Alford and Hibbing 1981) underlying levels of districts partisanship measured independently of the candidate's vote, and of course, spending (Jacobson 1978, 1980).

To date, researchers have assumed that these factors affect outcomes in a similar fashion in all parts of the country and are not influenced by varying "politics on the ground" above and beyond the standard measures associated with congressional elections. We think this notion might be tenuous at best since elections are frequently discussed and contested in the context of political geography. For example, we often use phrases such as the "solid South," (Herbert 1890, Frederickson 2000) to portray the one-party dominance in the South or refer to some elections as taking place in "swing" or "battleground states" (Lamis 2009). This type of language implies that elections in some places are different than others. Of course, our idea is not new since Key (1949) theorized about how "friends and neighbors" and localism and sectionalism can drive election outcomes well before election reporters highlighted results on their red and blue maps.

When geography does receive some theoretical attention from scholars, that consideration is frequently limited to general controls for region. For example, in order to control for the unique nature of the South in electoral politics many scholars would simply include a

dichotomous variable that represented the thirteen states of the former confederacy (e.g. Glazer and Robbins 1985, Cox and Munger 1989, Branton 2009). Controlling for the South in this fashion makes the implicit assumption that the features that make a state “southern” are similar across each of the states. This may be unreasonable given the rich sub-field dedicated to southern politics (e.g. Key 1949, Black and Black 2002, Bullock and Rozell 20010)

While the South may have some distinctive features, these controls treat the other thirty-seven states the same, despite the fact that the political nature of states such as South Dakota and Massachusetts varies greatly. Other works control for various regions of the country including dichotomous variables for East, South, Midwest, West and North (Johannes 1983). Yet even these regional controls treat all districts within one region similarly when we know that districts vary greatly and can be influenced by the political context of neighboring congressional districts.

One area where geography plays a featured role is redistricting since it explicitly deals with drawing and redrawing political boundaries (e.g. Bullock 1975, Abramowitz 1983, Butler and Cain 1992, Gelman and King 1994, Canon 1999, Epstein and O'Halloran 1999, Ansolabehere, Snyder and Stewart 2000, Cox and Katz 2002, Heatherington, Larson, and Globetti 2003, Brunell 2008, Crespino 2010). Although this literature is theoretically rich, it does not always adequately address geography methodologically. First, we should question the assumption that election results are independent across neighboring districts. If districts were drawn randomly, then this assumption should be safe. Yet, we know this is not the case since districts are drawn with politics -- specifically winning elections -- in mind (Born 1985). In practice some members are safer after a redistricting because co-partisans were drawn into their district while others are made worse off when favorable areas were cut out of their districts. Since districts share boundaries, it is not possible to change one district without altering another.

At the very least, this suggests examining the residuals of regressions to look for spatial autocorrelation.

In addition to questions related to independence, studying election results with an eye towards political geography may help us think about some of the puzzling results from the redistricting literature. For example, Erickson (1972) and others (Tufte 1973, Mayhew 1974, McKee 2008) suggested that redistricting can increase the incumbency advantage while some (Cover 1977, Ferejohn 1977, Abramowitz, Alexander, and Gunning 2006) have not found any support for this hypothesis. It is possible that the incumbency advantage is increased in some areas while lowered in others. The approach we outline below will allow us to look for regional results along these lines.

Although political geography is rarely explicitly incorporated into models of congressional elections, there are other strong reasons for including geographic influences on elections in our models. Indeed, one of the defining features of the United States is its geopolitical diversity (Gimpel and Schuknecht 2003, Chinni and Gimpel 2010). In a nation as diverse as the United States, one in which localism and sectionalism have played critical roles in its development, we should not expect political, social, or demographic factors to play the same roles in shaping elections across the United States. Instead, these factors are likely to vary geographically in their effects, producing geographic variation in elections.

There is, in fact, reason to believe that geography plays a critical role in conditioning elections based upon the limited number of studies that have taken political geography seriously. One of the seminal literatures on elections, the realignment literature, has emphasized a critical role for political geography in elections. Dating back to Key's (1955, 1959) analyses of critical and secular realignments, there was the recognition that realignments are not large, national

events that were experienced similarly in all locales. Instead, realignments, in this view, are geographically located events, producing enduring shifts in the aggregate partisan balance in some locations but not in others as a consequence of the differential impact of the realigning issues across the country. More recently, Nardulli (1995, 2005) has examined and documented the influence of political geography in realignments while Darmofal (2008) demonstrates that covariates varied in their effects on elections during the New Deal realignment.

The realignment literature highlights the fact that elections are geographically located and that contests in neighboring locales may share similarities due to their geographic location. Another literature that examines the geographic connections between elections focuses on the critical role of fundraising networks in election campaigns. Cho (2003) documents the spatial structure of campaign donations by Asian Americans. Gimpel, Lee, and Pearson-Merkowitz (2008) document the partisan and strategic motivations that lead out of district campaign donors to contribute to congressional campaigns. More recently, Cho and Gimpel (2010) have demonstrated the geographic patterning of contributions and volunteering in a Texas gubernatorial campaign. Important for our analysis, this last study also demonstrates the extensive spatial nonstationarity in the factors that influence contributions and volunteerism in political campaigns.

Interestingly, while there has been only limited analysis of political geography's influences on elections in the United States, comparative elections scholars have been keenly interested in the role of geography during elections in other countries. O'Loughlin, Flint, and Anselin (1994) demonstrate the strong geographic patterning in electoral support for the Nazi Party in the election of 1930. Fernandez-Duran, Poire, and Rojas-Nandayapa (2004) examine the role of spatial effects in direct elections in Mexico. Johnston and co-authors have examined

geographic effects in elections in the United Kingdom in a series of articles (see, e.g., Jones, Johnston, and Pattie 1992, Pattie, Johnston, and Fieldhouse 1995, Johnston et al. 2005).

In short, studies of the influence of political geography on elections in the United States, and of congressional elections in particular, have been quite limited. This lack of a geographic component to our models of congressional elections is, however, quite problematic. As the early realignment literature in the U.S. demonstrated, and the emerging spatial literature on campaign donors has confirmed, geography plays a critical role in U.S. elections. Our understanding of congressional elections would benefit from incorporating the geographic orientation of many comparative elections scholars.

### **Political Geography in Congressional Elections**

Above, we discussed several general reasons why we should think about elections in the context of political geography. In this section, we will be more explicit about why we expect a set of covariates that can explain congressional elections to exhibit spatial heterogeneity.

#### *Normal Vote*

Many studies of congressional election outcomes assume that the normal vote, or underlying political conditions, has a strong influence on electoral margins (e.g. Carson and Engstrom 2005, Carson, Engstrom, and Roberts 2007). The logic is quite simple with the expectation that when the normal vote is in the candidate's favor, they should receive more votes, all else equal. However, we think it is possible to find significant variation in the strength of this relationship across the country for a few reasons. First, as the realignment literature tells us, the attachment voters have to political parties is not the same everywhere. If an area is going through a secular realignment then underlying political conditions may not carry as much weight in any



particular congressional election compared to areas where the attachment to party identification is stronger. This goes hand in hand with the notion that campaigns in some areas are party driven affairs while others are more candidate centered. Based on these factors, we expect to find some variation in the ability of the normal vote to predict congressional election outcomes.

### *Congressional Spending*

Although there are debates surrounding just how spending can influence election outcomes, it seems reasonable to expect that increased total spending should lead to more competition.<sup>1</sup> However, because the cost to running a campaign is not constant across the country, it seems reasonable to expect to find varying returns to spending on election outcomes. Research on political advertising has made clear that the costs to buying a television advertisement can differ so a dollar spent in one race may not buy the same amount of coverage as other districts. In addition, some districts are well contained within media markets while others split markets. If a candidate needs to buy ads in multiple markets, they will have to spend more to reach the same set of voters. On top of the costs to purchasing ads, running campaigns may cost more in some places due to the high price of renting office space or other campaign related needs. Finally, candidates seeking to represent districts that are large geographically will have to spend more in order to campaign in all areas of the district. So, for several reasons, we should not expect spending to increase competition at the same rate everywhere.

### *Quality Challengers*

Jacobson and Kernell (1983) and Jacobson (1989) have demonstrated that quality or experienced candidates typically earn a higher percentage of the vote compared to political

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<sup>1</sup> Jacobson (1978) finds that challenger spending is effective in increasing name recognition and a challenger's chances of winning, while incumbent spending is ineffective at influencing election outcomes. For an alternative view see Green and Krasno (1988) who find that incumbent spending is influential.

amateurs. In general, there is strong support for their hypotheses. Yet, the standard dichotomous measure for quality challenger is rather blunt and treats all experience as equal so it seems reasonable to expect that experienced challengers from some regions will be better candidates compared to others. For example, many quality challengers get their early campaign experience from running for the state legislature and these can vary in their degree of professionalism (Squire 2007). This in turn can surely affect a challenger's ability to run a campaign (Berkman and Eisenstein 1999) since more professional state legislators should be better equipped to take on congressional incumbents. In addition, other work has demonstrated that the constituency congruency between state legislative districts and congressional districts varies by state and district and this can also influence election outcomes for quality challengers (Carson et al. n.d.). Based on these factors, it is reasonable to expect to find some spatial heterogeneity for this variable.

#### *Party of Incumbent*

One concept that can predict congressional election outcomes is the partisan affiliation of the incumbent. In many election years, one party significantly outperforms the other. However, this trend is rarely constant across the country since both parties tend to have their strong and weak areas with Republicans generally running well in the South and Democrats doing better in the Northeast and California coast. These trends tend to be more variable though throughout the Midwest and Western states. In essence, we expect to find significant variation in this variable since regional tides are rarely constant in all elections. In sum, there are many reasons to expect geographic variability in congressional elections. Below we discuss the data and methods we will use to look for these outcomes in congressional elections.

## Data

Our dependent variable is the incumbent's share of the two-party vote for elections held in 1992-2006.<sup>2</sup> Since GWR is not well equipped to handle panel data, we look at each election separately. In addition, we drop Alaska and Hawaii from our analysis since they are far from other states and we would have to stretch the definition of "neighbor" for our analysis.

Our independent variables include three dichotomous variables. The first captures if the incumbent was a freshman, coded one, zero otherwise. All else equal, we would expect members facing their first reelection bid to do worse compared to their more senior colleagues. Since freshmen are fairly similar, we do not expect to find significant variation across the country for this variable. However, if certain geographic regions are experiencing an anti-incumbent mood, it may be that freshmen are particularly vulnerable since they may not be able to bring the same resources to bear compared to a more senior member.

The next variable controls for members facing a quality or experienced challenger. Based on research by Jacobson and Kernell (1983), we code a case one if the incumbent is facing an opponent who has previously held elective office. Again, we expect these incumbents to receive a lower vote-share, all else equal. However, we should not expect to find this to be consistent in all areas of the country. Our final dichotomous variable controls for the party of the incumbent. This variable, coded one for Democrats will inform us about national trends in the global OLS model while the GWR models will let us pinpoint regional trends - a key advantage of the GWR approach. The coefficient on this variable should be positive when Democrats do better than Republicans and negative when Republicans have an advantage. Here, we have strong

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<sup>2</sup> In states like Louisiana where there is the potential for a run-off, we coded their vote in the final election.

expectations and presume that Democrats should do poorly in the South as this area has trended towards the Republican Party over time. We might also expect to find Democrats doing well in the Northeast, especially in more recent elections.

In addition to the dichotomous variables, we control for the underlying partisan strength in the district measured with the incumbent's share of the presidential vote in the most previous election. We expect this variable to be positive and significant since incumbents should do better when partisan forces in the district are aligned in their favor. When we examine the influence of this variable over space, it allows us to determine if incumbents are running ahead, or behind, of the "normal" vote. The variation is likely driven by the attachment voters have to *their* member of congress versus the party in general. If the coefficient is greater than average, then it is likely the representative from that district has something akin to a strong incumbency advantage above and beyond any partisan advantage. If the effect is small in comparison, then the incumbent is running behind the normal vote.

Finally, we control for the total amount of spending in a district divided by \$10,000. All else equal, we should expect more money should lead to more competition (Jacobson 2009). However, since the cost of running a campaign can vary across the country, we should not expect the same returns to spending everywhere. For example, it may be prohibitively expensive to rent office space in some urban districts and buying ads can also vary by media market (Ridout et al. 2002). While some research has controlled for the relative cost of advertising (Stratmann 2009) most research assumes that the return to spending is constant in each congressional district. Again, we argue that this is a tenuous assumption worth exploring. If we are correct, then there should be significant variation in the coefficients. If we are wrong, then the coefficients should be relatively equal everywhere. Given that our dependent variable, incumbent vote-share is

continuous, our initial set of results is from an OLS regression while the next set are from a series of geographic weighted regressions.

### **Geographically Weighted Regression**

There are a variety of modeling strategies for spatial heterogeneity. Scholars can adapt the random coefficients model and estimate a spatial random coefficients model in which spatial dependence in parameter variation around the mean is modeled (Anselin and Cho 2002).

Alternatively, in some applications researchers may feel confident in assuming that parameters are homogeneous within discrete spatial subsets of the data but vary across these subsets. If so, spatial switching regressions, also known as spatial regimes models, may be employed (see, e.g., Anselin 1990). Researchers may assume a constant drift in parameter values and model this continuous spatial heterogeneity via spatial expansion models (see, Casetti 1972).

In this analysis, we employ Geographically Weighted Regressions (GWR) to model spatial heterogeneity in parameters. This approach shares some similarities with the spatial expansion modeling approach, but unlike that approach does not nest parameters as functions of higher level parameters. Instead, GWR models allow for continuous spatial heterogeneity in parameters by allowing more spatially proximate observations to exert a stronger influence on location  $i$ 's parameter estimates than more spatially distant locations. To date, Geographically Weighted Regressions have seen only limited application within political science. Among the applications in political science are Calvo and Escobar (2003), Darmofal (2008), and Cho and Gimpel (2010).

In the standard regression model, the effects of covariates are estimated as global parameters that are not allowed to vary by unit.<sup>3</sup> This produces the standard regression model with non-varying parameters:

$$y_i = \beta_0 + \sum_k \beta_k x_{ik} + \varepsilon_i, \quad (1)$$

in which  $y_i$  is the  $i$ th observation on the dependent variable,  $\beta_0$  is the global intercept,  $x_{ik}$  is the  $i$ th observation on the  $k$ th independent variable,  $\beta_k$  is the parameter corresponding to the  $k$ th independent variable, and  $\varepsilon_i$  is the error term for the  $i$ th observation. Geographically Weighted Regressions depart from this standard regression framework by allowing the estimated parameters to vary spatially. This produces a continuous spatial plane of parameter values, with these parameters measured at particular observed locations, typically the centroids of the observed units (Fotheringham, Charlton, and Brunson 1998, 1997). (In this paper's analysis, the parameters are measured at the centroid of each congressional district in which we have observed data). This produces the following model with spatially varying parameters:

$$y_i = \beta_0(u_i, v_i) + \sum_k \beta_k(u_i, v_i)x_{ik} + \varepsilon_i, \quad (2)$$

where, as Fotheringham, Brunson, and Charlton (2002, 52) note, “ $u_i, v_i$  denotes the coordinates of the  $i$ th point in space and  $\beta_k(u_i, v_i)$  is a realization of the continuous function  $\beta_k(u, v)$  at point  $i$ .”

In calibrating equation (2), locations near  $i$  are given greater weight in influencing  $\beta_k(u_i, v_i)$  through a spatial weights matrix. We employ a bivariate weighting function that takes the form:

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<sup>3</sup> The notation and presentation in this section follows Fotheringham, Brunson, and Charlton (2002, 52-64), and Fotheringham, Charlton, and Brunson (1998).

$$w_{ij} = \left[ 1 - \left( \frac{d_{ij}}{b} \right)^2 \right]^2 \quad (3)$$

where  $d_{ij}$  is the distance between points  $i$  and  $j$  and  $b$  is the bandwidth, such that  $w_{ij} = 0$  when  $d_{ij} > b$  (Charlton and Fotheringham 2009, 7). The bandwidth reflects the distance-decay of the weighting function and affects the spatial smoothing of the estimates, with smaller bandwidths producing less spatial smoothing than larger bandwidths (Fotheringham, Brunson, and Charlton 2002, 45). A critical question, therefore, in any GWR analysis is the choice of the proper bandwidth. In this analysis, we employ the bandwidth that minimizes the small sample corrected form of the Akaike Information Criterion (the AICc). As Charlton and Fotheringham (n.d., 7) note, this bandwidth estimation approach has the advantage over an alternative, commonly used cross-validation approach in that it incorporates the complexity of the model into the bandwidth choice.

The GWR modeling approach we employ in this paper offers several advantages for our analysis of spatial heterogeneity. First, rather than a priori defining breakpoints in parameters, as would be the case with a spatial switching regressions approach, we allow the breakpoints to emerge from the data as a function of the AICc values. Second, related to this concern, we're able to model spatial heterogeneity with much greater verisimilitude than would be the case with an alternative approach such as the spatial switching regressions approach or a multi-level approach which, at most, would model a few distinct regimes. Third, we do not impose the assumption of spatial independence across regimes or strata that is inherent in these alternative approaches for modeling heterogeneity. It is unrealistic, in our view, to assume that congressional district from neighboring states, for example, are spatially independent of each

other as would be the case if states were used to define regimes or strata in the switching regressions or multi-level modeling approaches (see also Darmofal 2009 on this point).

## Results

Table 1 presents the results from eight separate OLS regressions, one for each congressional election from 1992-2006.<sup>4</sup> Since we are using these results as a baseline to compare with results that account for spatial heterogeneity, we will only discuss them briefly. First, we find that freshman members performed significantly worse than more senior incumbents in just two elections, 1994 and 1996. In these elections, freshman received 2.5 and 4 percentage points less than incumbents who already survived their first reelection campaign. Next, in all but one election, 2004, incumbents who faced quality challengers fared worse than members who did not face an experienced opponent. For most elections, the substantive effect was around 5 percentage points with the exception of 1998 where the effect was quite large, over 10 percent. The final dichotomous variable that controls for the partisan affiliation of the incumbent performed as expected in 1994, 2006, and 2008 with the sign corresponding to sizeable seat gains by the Republican (1994) and then Democratic Parties (2006 and 2008). The variable was also negative and significant in 1996 and 1998 indicating Republicans did better, on average, compared to Democrats, despite small seat gains for the minority Democratic Party.

The variable measuring underlying political conditions, presidential vote, was positive and significant across each of the eight elections. The average coefficient size was 0.51, meaning that for every one percentage point increase in presidential vote-share, the incumbent would see an increase of just over one-half of a percentage of their congressional vote. Finally, the

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<sup>4</sup> We will include the 2008 and 2010 elections in future iterations of this paper.



spending variable was negative and significant for each election. Substantively, we can say that on average, an incumbent's vote-share will decline by 5.9 percentage points if total spending in a race reaches \$1 million.

In addition to the coefficients and standard errors, we also repost the z-score for the Moran's *I* statistic that measures global spatial autocorrelation in the residuals. If there is a positive spatial relationship in the residuals, meaning positive (negative) errors are near other positive (negative) errors then the z-score will be positive and significant. Our results indicate there is statistically significant spatial autocorrelation in each of the eight regressions.<sup>5</sup> Since we are primarily interested in the spatial heterogeneity in the regression coefficients, we now turn to diagnostics and results from the geographic weighted regressions.

### **Spatial Varying Coefficients**

Before we present the coefficients from the GWRs, we report some simple diagnostics that compare the two types of models in Table 2. In order to compare model fit, we first look at the changes in the corrected Akaike Information Criterion (AICc) and then adjusted  $R^2$ 's. In terms of AICcs, the values are lower for the GWR models with the exception of the 1992 case. The adjusted  $R^2$ 's also show modest improvements across the board.<sup>6</sup> We also find that only three of the GWR models suffer from statistically significant ( $p < .05$ ) spatial autocorrelation in the residuals compared to all of the OLS models. In sum, these diagnostics suggest it is at least worth exploring results from the GWR models.

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<sup>5</sup> We measure spatial autocorrelation using row standardized spatial weights matrices. If we only concerned with spatial autocorrelation in the residuals and not spatial heterogeneity in the coefficients, diagnostics indicate we could reduce the spatial autocorrelation with a spatial error model.

<sup>6</sup> Of course, we need to be careful in declaring one model "better" than another since we do not know the true data generating process.

In Figure 1, we offer a comparison between the OLS coefficients and the range of coefficients for the GWR models in each election year, 1992-2006. In each case, the red triangle represents the OLS coefficient while the gray hash-marks denote GWR coefficients. If the coefficient(s) in either model was not significant at the .05 level, we did not include it in the figure. Not surprisingly, with a few exceptions, the OLS coefficients tend to fall within the range of the GWR coefficients. However, there are some notable differences. For example, in 2002 and 2006, freshman actually performed better than more senior members according to the GWR, but there was no significant difference in the OLS models. These results contrast from the previous findings, and most of the literature, where members in their first reelection campaign do worse than others. We also find that in 2000, the coefficient on the dichotomous Democrat variable is positive and significant in some districts and negative and significant in others. A result like this would not appear in a standard OLS model since the average effect is not distinguishable from zero.

These results also demonstrate the considerable range present in GWR coefficients. For example, in 1998, the coefficient on Quality Challenger ranges from -18 to -6 — a difference of 12 percentage points. The variation on spending is also pronounced in 1994. In some areas of the country, an addition million dollars resulted in a decrease of the incumbent's vote-share by 10 percentage points while it was over 20 in others. Finally, the coefficient on the incumbent's share of the presidential vote demonstrated extensive variation. For some elections, the range from minimum to maximum was at least double. If we want to think of the OLS coefficient as the average, substantively this means that some members are running well ahead of the normal vote, possibly indicating an incumbency advantage, while others are running behind. Put another way, if we predicted the vote for a Democrat in 2000 holding other variables and coefficients at their

means while letting the coefficient on this variable vary on its range, a member on the low end where the coefficient is about .3 would expect to earn 64 percent of the vote while a member at the high end, near .6 would be closer to 82 percent.<sup>7</sup> This indicates that the considerable variation in the size of the coefficients translates into meaningful substantive effects.

Above, we demonstrated that there is variation in the GWR coefficients but it does not tell us anything about *where* the effects are large or small. To bring the geographic component back into the picture, we created a series of figures, 2A-2H, that map the coefficients for each variable over our set of elections. In each figure, we plot the range of the coefficients based on their variation in standard deviations above or below the mean to determine when the effects are relatively large or small. The purple colors indicate the coefficient was at least a half a standard deviation below the mean while the green colors designate effects that were one half of a standard deviation or more above the mean. Districts shaded in yellow fall one-half of a standard deviation above or below the average coefficient size. In addition, we also indicate where the coefficients were significant at the .05 level with a heavy dark line surrounding these significant effects and limit our discussion to these variables. Finally, districts with diagonal striping were open seats and not included in our analysis.

The first set of results is for the 1992 elections. Here, the freshman and party variables were not significant so we will focus on the results from the other three variables. First, we see some variable effects for the quality challenger variable. In the Northeast, down through the mid-Atlantic and over to the industrial Midwest, the effect for this variable was below the mean. Substantively this means that incumbents who faced quality challengers in these districts did

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<sup>7</sup> We assume that the incumbent was a Democrat, not a freshman, did not run against a quality challenger, had a total spending \$1,075,597 and the presidential vote-share was 59.17.

worse compared to similar members in states such as South Dakota, Nebraska and parts of Kansas, Oklahoma, Texas, and Louisiana. Since the districts further west are not inside the heavy black lines, they are not statistically significant. In terms of the presidential vote, we see a similar, but not identical regional breakdown. Here, incumbents in east coast states and parts of Ohio and Kentucky are running well ahead of the normal vote while the effect is below the mean for states west of Illinois and Mississippi. Finally, the spending variable is large in the Northeast and the upper Midwest. This means more spending brings more competition in these regions. This result contrasts with the coefficients from states around Texas where the returns to spending were less. Based on just these results, it is readably visible that simply including regional control variables may not capture all of the variation present in the regression coefficients.

Table 2B displays the results for 1994, where the Republicans regained control of the House for the first time since 1954. In this election, there are some consistent strong effects in Southern districts for several of the variables. First, members elected in 1992 did poorly in this region, along with some areas in the Mid-Atlantic. More spending also bought greater levels of competition in the South compared to the Northeast and a few districts in the heartland. Consistent with the secular realignment in the late eighties and early nineties, Democrats fared poorly in the South and the Mid-Atlantic. However the results also show they performed below average further north through parts of the upper Midwest. In contrast, Democratic incumbents did above average in New England and several of the western states.

In the next election where the Democrats picked up a net of eight seats, some of the results are similar to previous elections while others differ. For example, freshman and Democrats continue to do poorly in the South and Mid-Atlantic. However, in this election, the returns to increased spending were low in the South and high in the Northeast. This stands in

contrast to the previous election where the results were largely reversed although the coefficient range is not large this time around. In terms of the normal vote, Northeastern and Mid-Atlantic incumbents were running ahead of the mean while incumbents in the West ran behind the presidential vote in their district.

The 1998 elections represented the rare event where the out-party failed to pick up seats in a midterm election. Compared to other elections, this is the year with the most variation in the quality challenger variable. Along the most of the South and border states, the size of this coefficient was large, translating to a decrease in over 16 percentage points in some districts. As we head away from this region, the size of the coefficient dissipates down to just 6 points, closer to the traditional average. Similar to 1992 and 1994, the returns to spending were larger in the South, although effects were more isolated. In this election, the coefficients on the presidential vote variable represent a bit of an anomaly since they are large in the West but smaller through other parts of the country and near the average in the Northeast. Finally, Democrats did significantly worse in parts of the deep South and Florida along with most of the Midwestern districts.

Similar to 1994, the results in 2000 show some strong Southern effects, but this time they continue out towards parts of the Southwest for a few variables. Incumbents who ran against quality challengers lost between eight and 10 percentage points in this region compared to only around five or less in districts further north. The returns to the presidential vote were weaker here, while spending more led to increased competition. In terms of the party variable, Democrats did well below average in Florida and a few other deep South districts where the size of the coefficient was just under -4. This stands in stark contrast to New Mexico and parts of west Texas, Oklahoma and Kansas where the coefficient was of similar magnitude, but in the

positive direction. The results on this variable demonstrate one of the key advantages to the GWR approach as it allows for the coefficient to be positive in some places and negative in others.

In the midterm election of George W. Bush's first term (Table 2F), the freshman variable is actually positive and significant in Florida and parts of a few Southern states. This result is likely driven by a few freshmen doing well in Florida and South Carolina. Again, this is a result that we would not find using OLS since the freshman coefficient in the standard model was not statistically significant. The other two variables with significant coefficients are somewhat similar to past with more spending leading to increased competition in Texas and emanating towards the North and West. Meanwhile, the results for the spending variable were below average in the Northeast and Midwest. Once again, the coefficient on the presidential vote variable was high in the Northeast and lower out west. This time, the effects were also low in the South and high in the central Midwest.

In 2004, the last year before the Democrats returned to power, the out-party began to make some inroads in the middle of the country as indicated by the above average coefficients in the Midwest down through the old Southwest. Once again, the coefficient on the normal vote variable was high in the Northeast, but this time the above average effects reach all the way down the east coast. The below average effects in Western states match up well with many of the previous elections.

In the final election in our dataset, 2006, the Democrats regained the House with a net gain of 31 seats. Working our way through our by now familiar variables, the coefficient on freshman was once again positive and significant, but this time in the western part of the country. The effects for quality challengers were large in the deep South and in some of the border states.

Meanwhile, the coefficients on the presidential vote variable continue to run above average for incumbents in the Northeast down through the Mid-Atlantic. This result is similar for northern California up through the Pacific Northwest. This is dissimilar to the smaller than average effects in the middle of the country. Consistent with several previous elections, more spending is linked with greater competition in some Southern states with the effect reaching up the east coast through Massachusetts. Finally, Democratic incumbents performed above average on most of the east coast, and at or below average heading out towards the west.

## **Conclusion**

Putting these results together what can we conclude? First, the results for the freshman variable do not follow any apparent pattern. This should not come as too much of a surprise since we did not have strong expectations to begin with for this particular variable. Second, although not entirely consistent in each of our elections, incumbents who ran against quality challengers did particularly poorly starting in Texas and then heading east over to Florida. As scholars continue to explore the influence of running against experienced opponents, they should pay careful attention to these states. Third, in terms of the normal vote, the effects tended to be above average in the Northeast and occasionally down the east coast. The effects were reversed in western districts in several of the elections. Although it is difficult to pinpoint the exact causal story here, the variation may be related to the willingness of voters to split their tickets. Since at least the mid-1990s, the Northeast has been a solid Democratic region while other parts of the country exhibit some levels of partisan variability. Fourth, in most elections, increased spending corresponded with higher levels of competition in various parts of the South. Since this does not appear to be just a function of district size, a more nuanced look at media markets may be

appropriate. Finally, the variation on the Democrat coefficient performed as expected with large coefficients in areas where the Democrats picked up seats and small values when the Republicans did better.

In sum, we think these results indicate that there is merit to the GWR approach. We think researchers would be hard pressed to *a priori* think of regional or even state level variables that would predict the variation in our results. In addition, while there are some pronounced Southern effects, they are not always contained within the states normally controlled for with a South variable.

The GWR models also demonstrate the limitations of estimating only OLS models that assume parameters do not vary spatially. For most of the variables in our models, for most years examined, OLS parameter estimates provide at, best, a limited understanding of the factors affecting incumbent vote shares. Often, the OLS coefficient estimates present a misleading understanding of congressional elections. This is most noticeable for variables such as the incumbent party variable in 2000 or the freshman variable in 2002 and 2006, where an insignificant OLS estimate masks significant, and varying, subnational effects identified via the GWR models. More generally, the OLS models mask the wide variation in factors shaping congressional elections across the United States. The GWR results demonstrate the importance of taking political geography seriously in the examination of congressional elections.



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**Table 1 - OLS Regressions by Year**

Variables	Election Year							
	1992	1994	1996	1998	2000	2002	2004	2006
Freshman	0.99 (1.66)	-2.48* (1.24)	-3.98* (1.06)	1.10 (1.71)	-2.71 (1.80)	2.51 (2.02)	0.37 (1.65)	3.05 (1.74)
Quality Challenger	-4.10* (1.47)	-4.52* (1.70)	-4.30* (1.13)	-10.10* (1.87)	-5.44* (1.55)	-5.65* (2.15)	-3.17 (1.67)	-4.96* (1.68)
Presidential Vote (Inc.)	0.48* (0.06)	0.63* (0.06)	0.55* (0.04)	0.46* (0.07)	0.48* (0.05)	0.40* (0.07)	0.58* (0.06)	0.47* (0.06)
Total Spending (In \$10,000)	-0.09* (0.01)	-0.12* (0.01)	-0.04* (0.01)	-0.07* (0.01)	-0.04* (0.01)	-0.04* (0.01)	-0.04* (0.01)	-0.03* (0.00)
Party (1=Democrat)	0.21 (1.16)	-9.96* (1.20)	-4.12* (0.96)	-4.66* (1.54)	1.19 (1.13)	-1.43 (1.32)	2.32* (1.12)	10.78* (1.11)
Constant	45.98* (3.52)	47.65* (3.69)	42.81* (2.47)	56.68* (3.95)	49.36* (3.17)	56.03* (4.17)	41.35* (3.93)	41.51* (3.90)
N	336	380	379	398	397	379	395	399
Adj. R <sup>2</sup>	0.382	0.517	0.586	0.375	0.433	0.274	0.400	0.476
Moran's I (z-score)	3.91*	8.08*	5.11*	5.79*	6.29*	6.64*	6.92*	2.10*

OLS coefficients with standard errors in parentheses

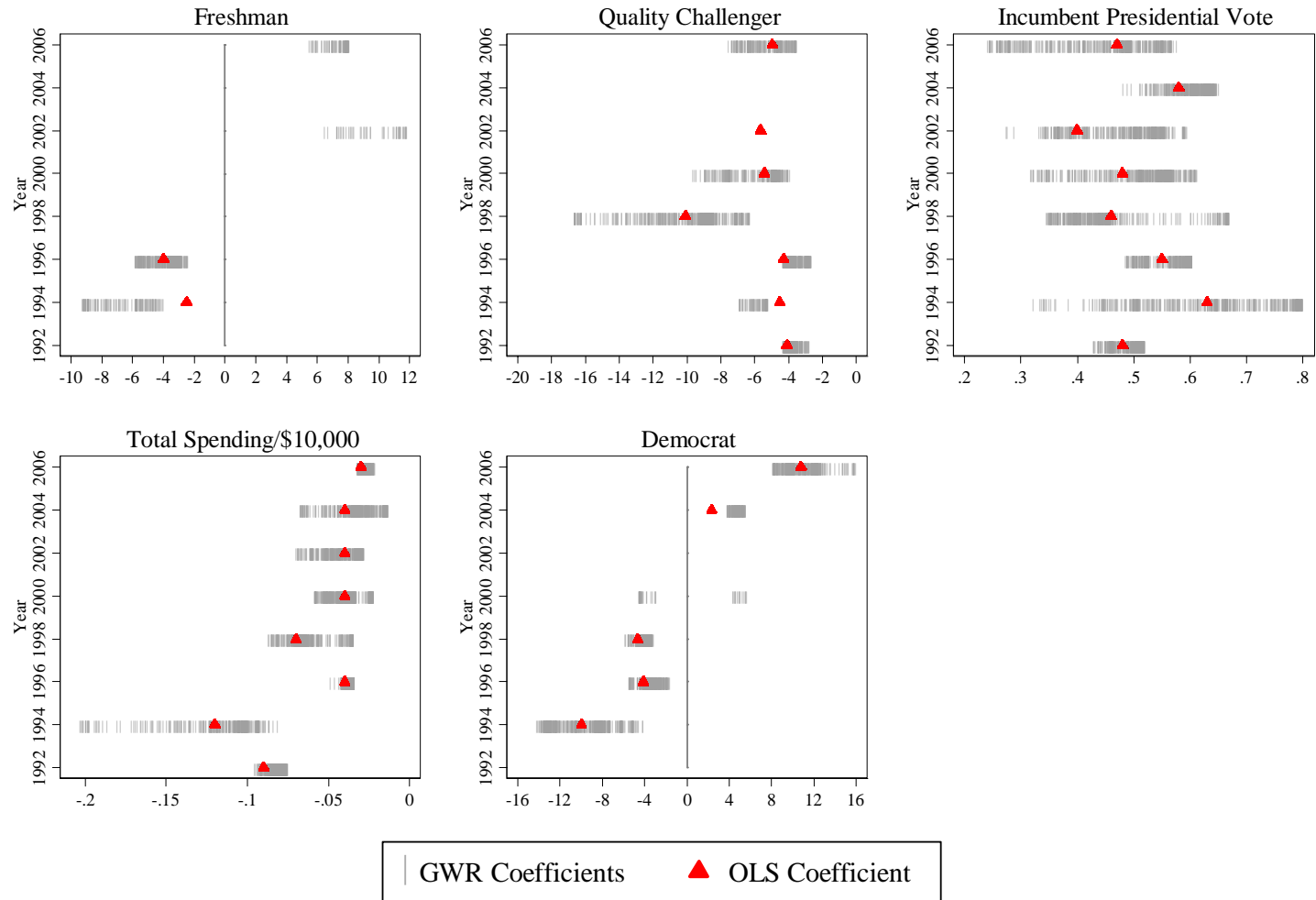
\* p<0.05

**Table 2 - GWR and OLS Summary Statistics**

Year	AICc			Adj-R <sup>2</sup>		Moran's I (z-score)	
	OLS	GWR	Difference	OLS	GWR	OLS	GWR
1992	2524.66	2528.56	-3.90	.382	.384	3.91*	3.46*
1994	2897.12	2859.84	37.29	.517	.592	8.08*	1.30
1996	2657.30	2652.53	4.77	.586	.600	5.11*	3.75*
1998	3184.92	3160.13	24.78	.375	.428	5.79*	1.40
2000	3040.62	3015.01	25.61	.433	.489	6.29*	2.05*
2002	3005.99	2978.85	27.14	.274	.348	6.64*	1.74
2004	3022.21	3000.03	22.18	.400	.451	6.92*	1.82
2006	3049.40	3043.57	5.83	.476	.498	2.10*	0.52

\*p<0.05

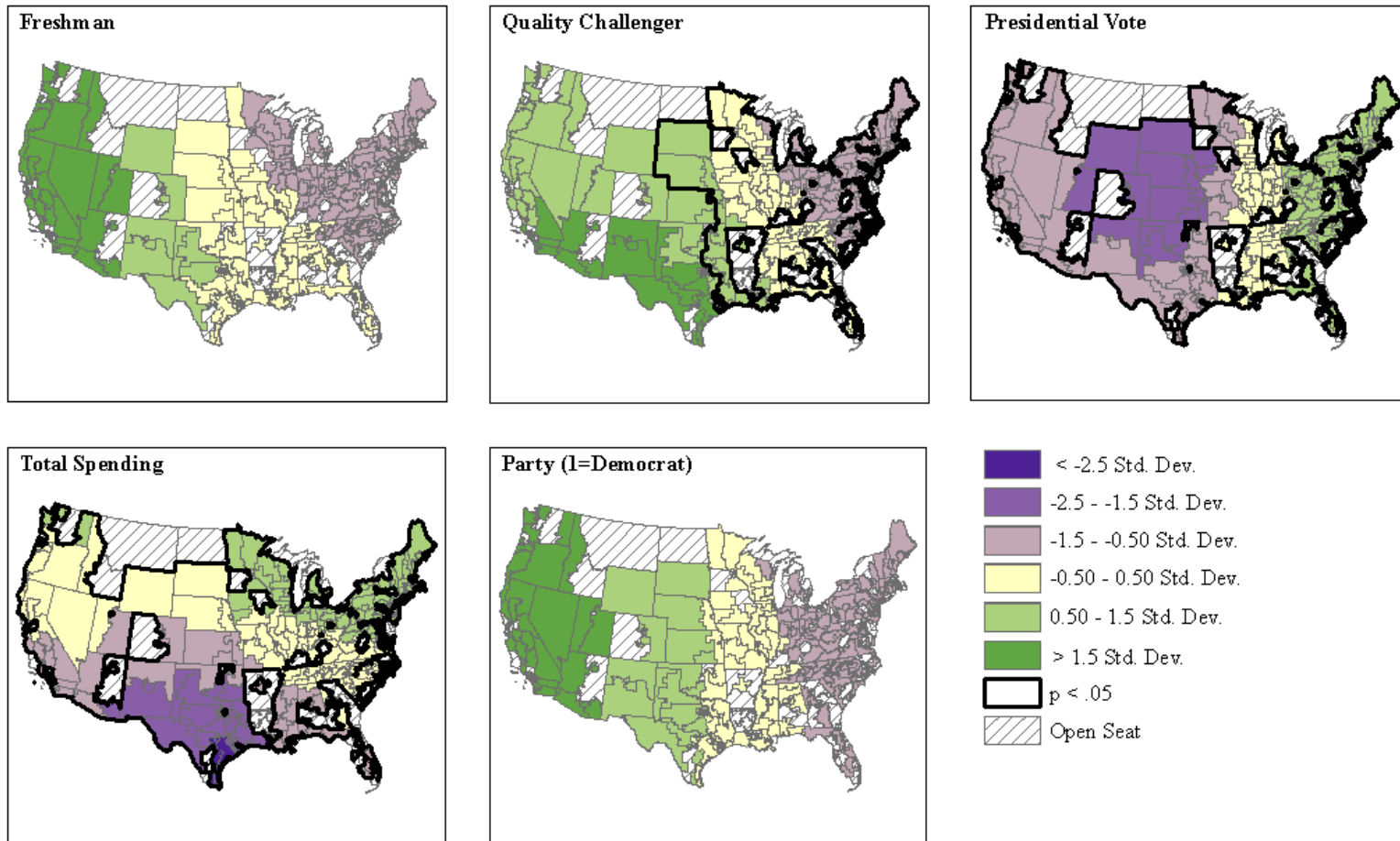
**Figure 1 - Comparison of OLS Coefficients with GWR Coefficient Ranges**



Coefficients reported where  $p < .05$

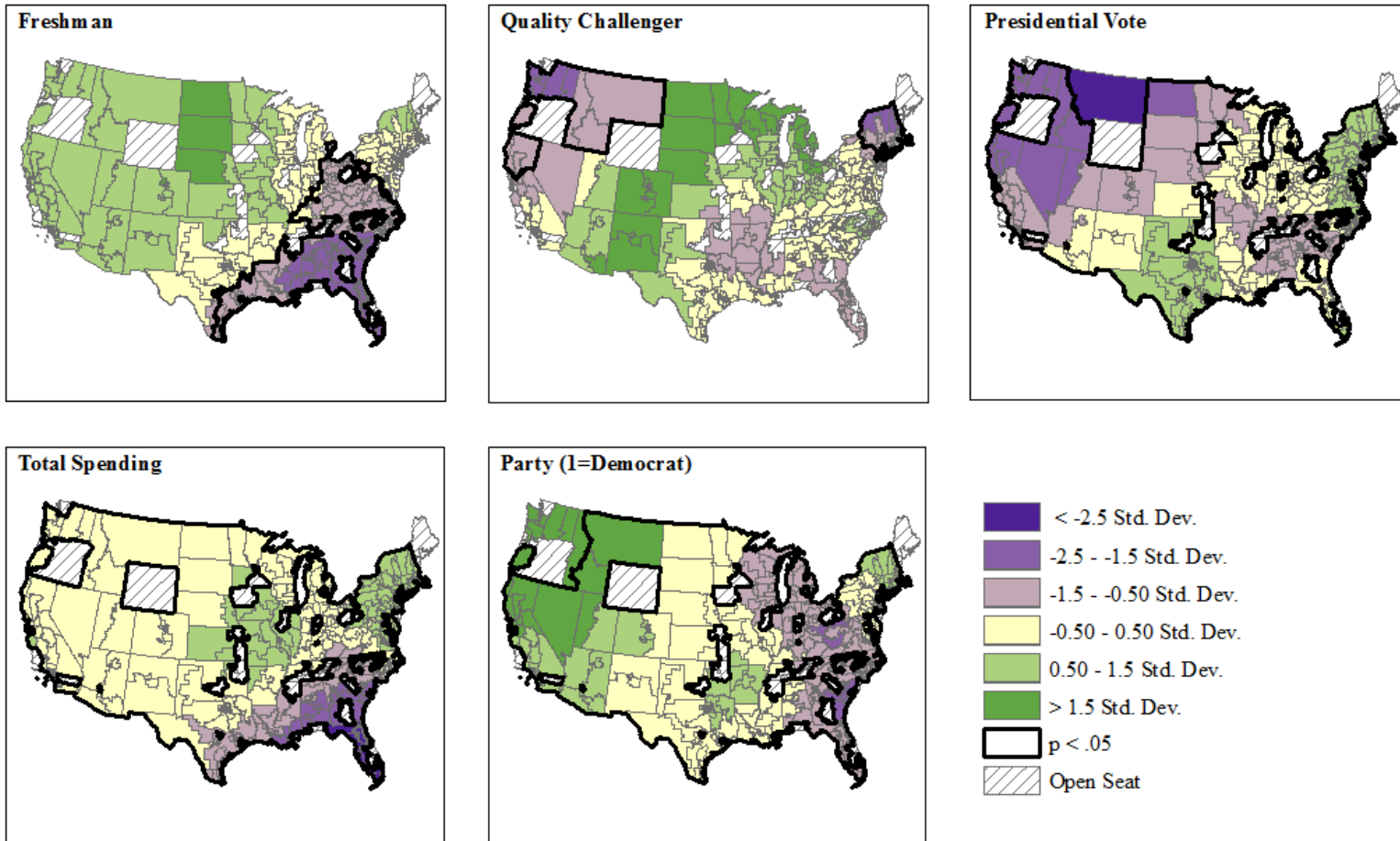


Figure 2A - 1992 Results



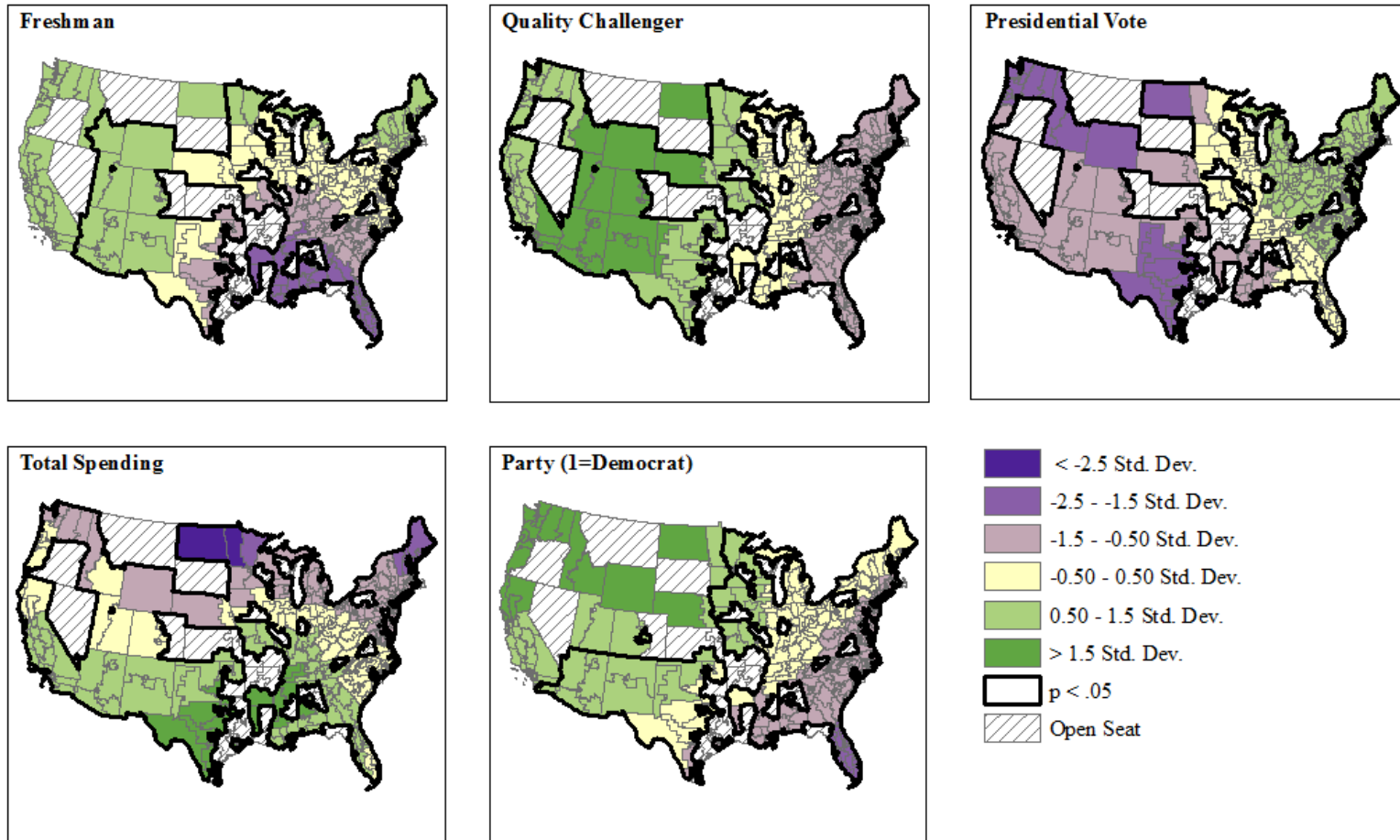
Note - Dependent variable is incumbent's vote share.

Figure 2B - 1994 Results



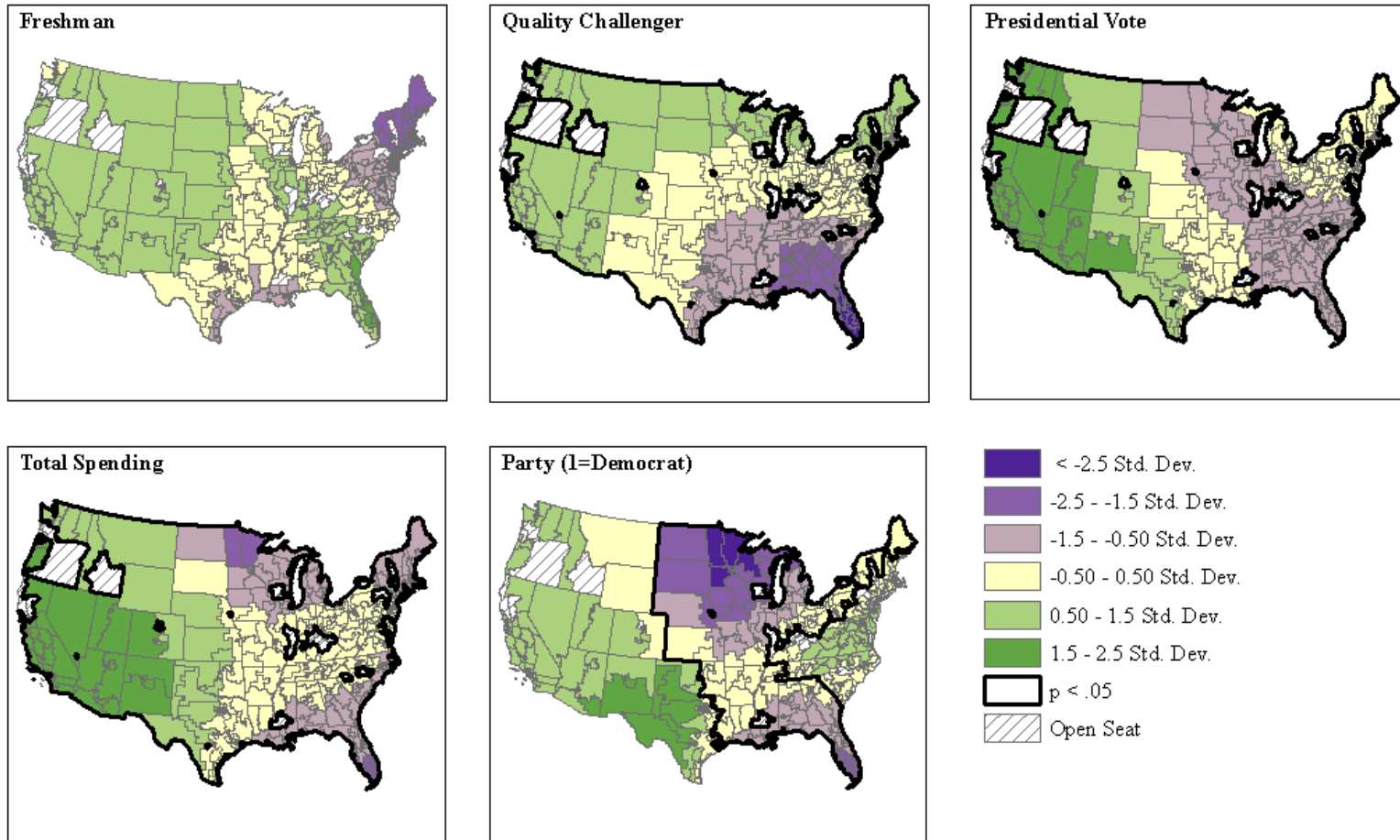
Note - Dependent variable is incumbent's vote share.

Figure 2C - 1996 Results



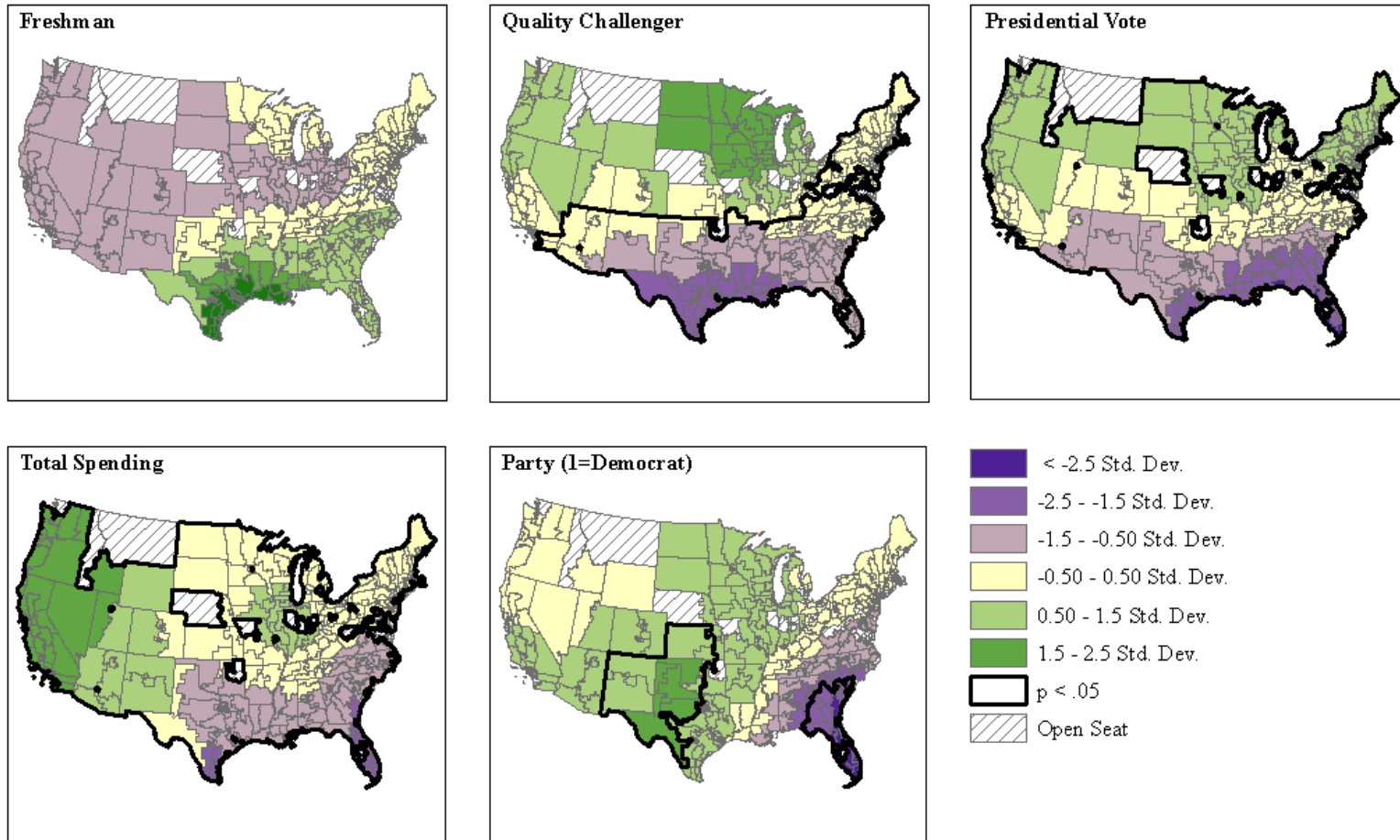
Note - Dependent variable is incumbent's vote share.

Figure 2D - 1998 Results



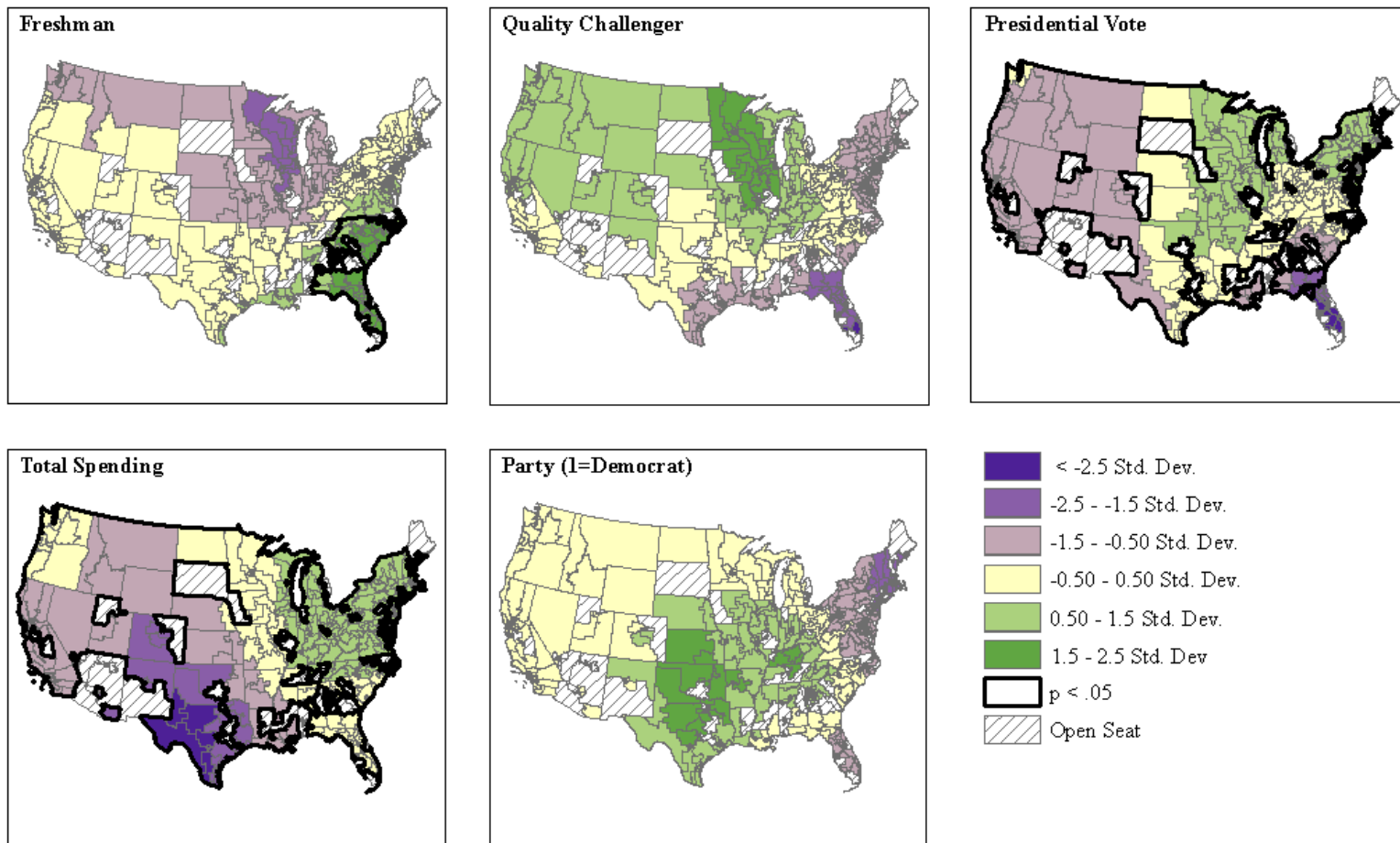
Note - Dependent variable is incumbent's vote share.

Figure 2E - 2000 Results



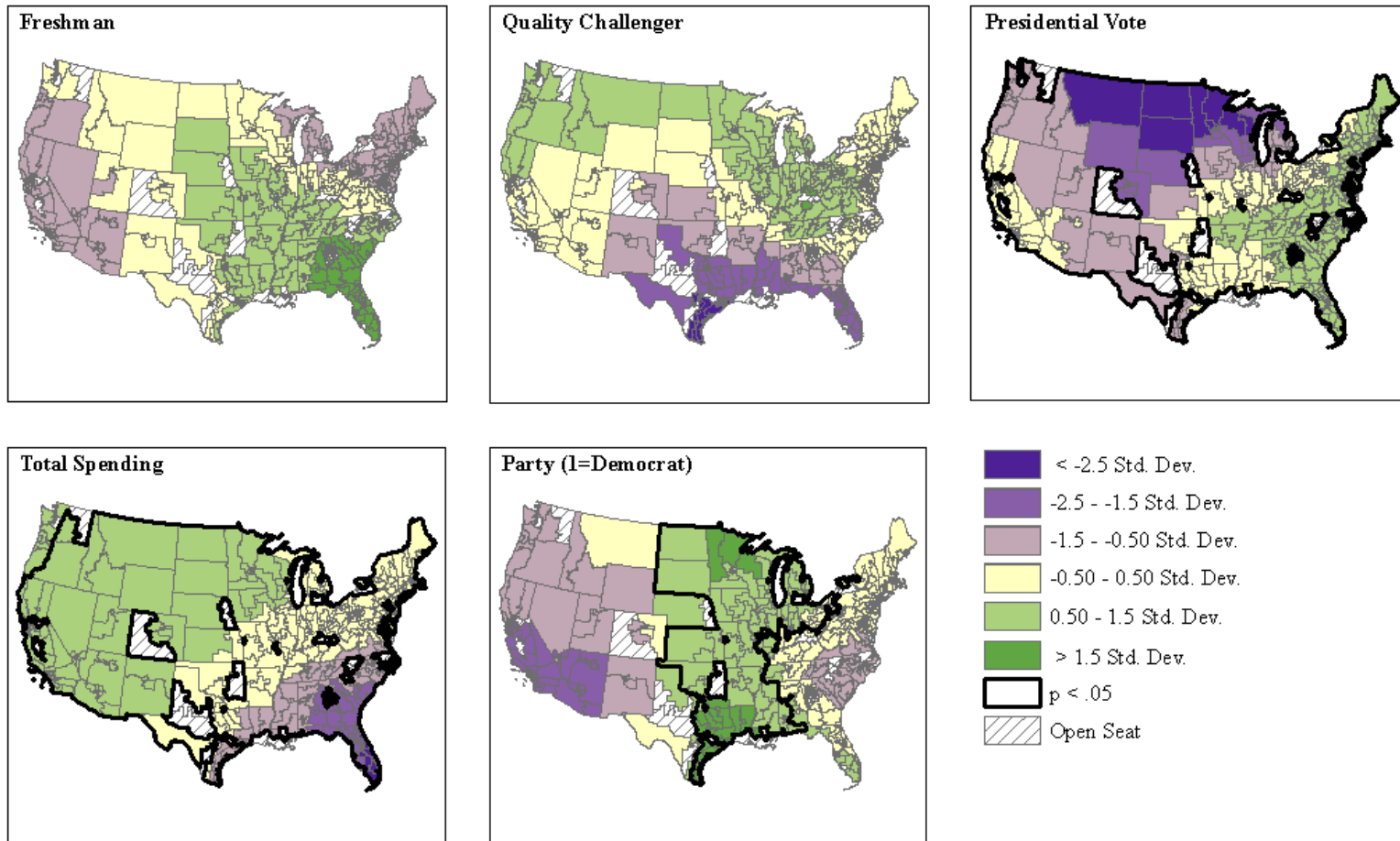
Note - Dependent variable is incumbent's vote share.

Figure 2F - 2002 Results



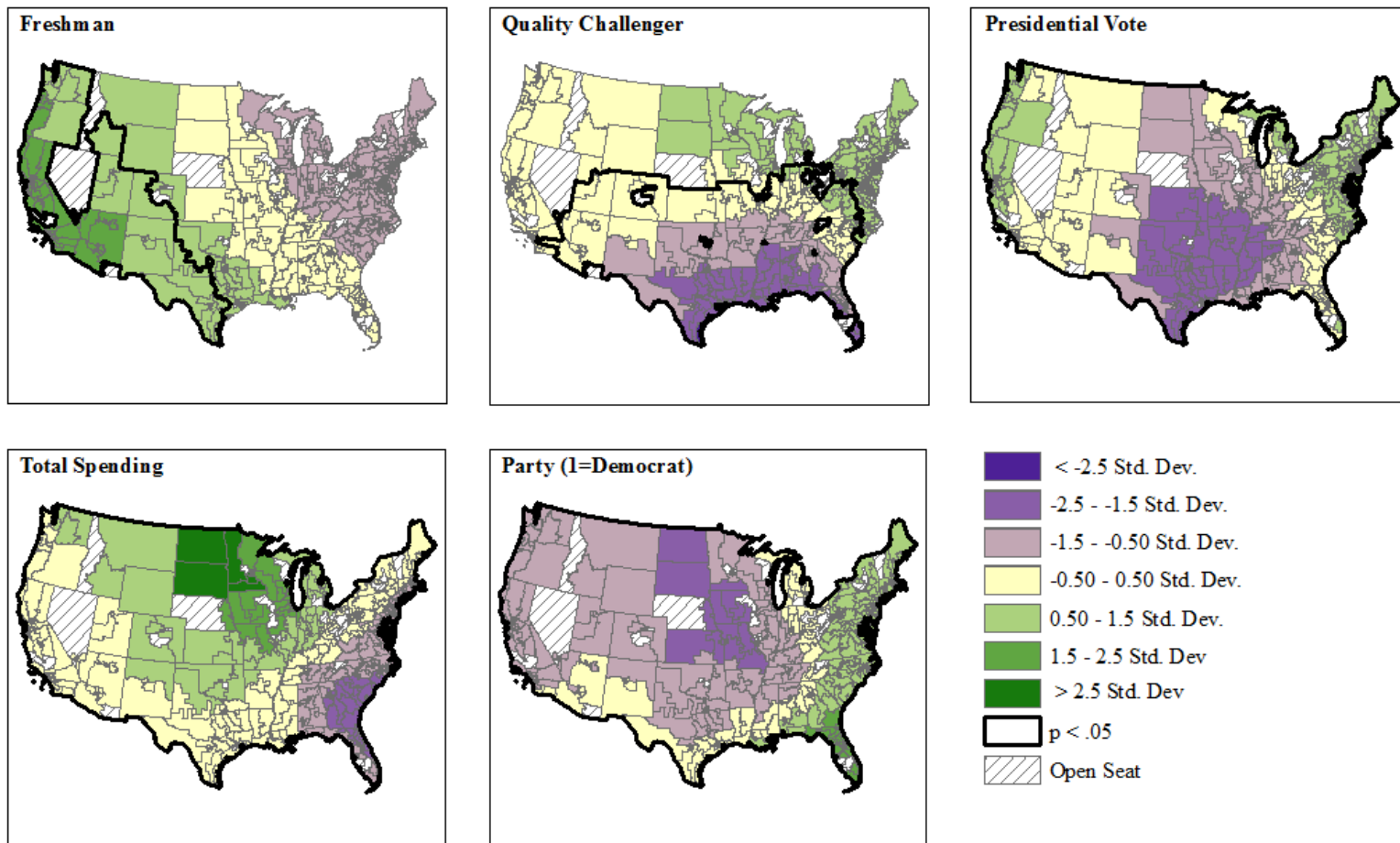
Note - Dependent variable is incumbent's vote share.

Figure 2G - 2004 Results



Note - Dependent variable is incumbent's vote share.

Figure 2H - 2006 Results



Note - Dependent variable is incumbent's vote share.