N.K.O.B.®

(New Kim on the Block)

#### Injectable Polymer Scaffolds – An Approach to Cartilage Tissue Engineering

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# Background

- Millions of Americans suffer from trauma, disease, or malformation of cartilage tissue
- Cartilage provides
  - O Mechanical support
  - Distributes forces during loading
  - Cubrication to the joint
- Cartilage lacks the ability to regenerate itself
- Current treatments are not seen with high success rates

# Project Aim



### Goal

Regenerate cartilage in knee to restore full functionality in a minimally invasive manner

#### Pathway

 Employ a procedure involving an injection of a biodegradable cell/scaffold/growth factor composite into defect site

# **Cartilage** Anatomy

# Composed of four components

- Chondrocytes
  - 10% of total volume of cartilage tissue
- Collagen
- O Proteoglycans
- ○Water
  - 80% of total volume of cartilage tissue



# Chondrocytes

Cartilage receives no neural impulses
No nerve supply
No vascular supply

Cannot signal repair

# Collagen

- Macromolecule with triple helical structures
- Type II is prevalent in articular cartilage
- Gives cartilage shear and tensile properties
- Maintains proteoglycan in extracellular matrix



http://www.rcsb.org/pdb/molecules/pdb4\_1.html

# Proteoglycan

Complex macromolecules OLong protein chain

○100s of bound glycosaminoglycans

- Promotes proteoglycan-collagen and proteoglycan-proteoglycan interactions
- Holds the tissue together
- Gives mechanical properties

# **Types of Cartilage**

Fibrocartilage (type I)
Non-load bearing regions
Ear

Nose

- Less resilient mechanical properties
- Hyaline cartilage (type II)
  - Prevalent in all diarthroidal joints
  - Resilient mechanical properties



www.silent.se/ soundscapes.php



# **Cartilage** Defects

Injury to articular cartilage
Cartilage lesions
Osteoarthritis



Ref: http://www.orthogastonia.com/patient\_ed/html\_pages/knee/knee\_cartilage\_surgery.html

- Cartilage lacks the inherent means to regenerate itself
- Many cartilage defects affect underlying subchondral bone

# **Cartilage** lesions

- Underlying bone is often exposed
- May result in unbalanced joint
- Leads to further damage with surrounding tissues



# Osteoarthritis

- Noninflammatory degenerative joint disease
- Bones rub and underlying subchondral bone is warn away
- Leads to further complications



http://www.zimmer.com/ctl?op=global&action=1&id=1979&template=PC

# **Current Therapies**

#### Reparative

Temporary
Produces
fibrocartilage

- Arthroscopic debridement
- Abrasion arthroplasty
- Microfracturing



http://www.orthogastonia.com/patient\_ed/html\_pages/knee/knee\_cartilage\_surgery.html

# **Current** Therapy

#### Restorative

- ONot highly successful
- Chondrocytes migrate from defect site
  - Osteochondral autografts
  - Osteochondral allografts
  - Autologous chondrocyte implantation



http://www.orthogastonia.com/patient\_ed/html\_pages/knee/knee\_cartilage\_surgery.html

# Solution

#### • Our goal:

OMimic the in vivo environment of the knee

 Use an injectable polymer with two regions (bone and cartilage) that contains autologous cells encapsulated with growth factors

# **Production Process**







3D Matrix scaffold





**Progenitor Cells** 





**Growth Factors** 





# Harvesting/Proliferation of BMSC's

•Elapsed Time ~ 5 weeks

•Concurrently with Chondrocyte culture



### **Preparation of Gelatin Solution**

•Elapsed Time ~ 2 hrs



# Encapsulation and Surface Crosslinking



### **Microparticle Chemistry**



# Crosslinking at the Surface



# **Gelatin Microparticles**

- This membrane will help maintain the mechanical integrity for a short time
- Prevents enzymatic degradation mainly by steric hindrance
- Prevents reverse thermal gelation of the particle by holding the gelatin molecules together

### Preparation of PPF

- Poly(propylene fumarate) is prepared in a two step reaction scheme:
  - OFirst is formation of a diester
  - OSecond is a transesterification reaction
  - $\bigcirc$  PPF will be prepared with both  $\beta$ -TCP particles and as a copolymer with poly(ethylene glycol)

# **Polymer Chemistry**

#### The reactions involved in the production of PPF are as follows:



#### **Microparticle Seeding and Injection Preparation**



#### Table 1. Relative Amount of each Component in Crosslinking Reaction

Component	Amount
PPF/β-TCP or PPF-co-EG	1.0 g
N-VP	0.1 g
Benzoyl Peroxide	0.0015 g
DMT	2.5 μL

•This procedure is performed directly before injection

# **Polymer** Chemistry

 The PPF is crosslinked in situ using N-VP and benzoyl peroxide as an initiator, and DMT as an accelerator



# **Close-up of Injection Procedure**

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into place

Articular Cartilage Region

Subchondral Bone Region

# **Temperature Profile**



#### **Polymer Crosslinking Reaction**

- Heat released during cross-linking reaction
- At increased temperatures, gelatin undergoes reverse thermal gelation
  - OGelatin becomes fluid
  - Cell survival decreases
- DSP cross-linking on surface of microcapsules in order to maintain mechanical integrity

#### Temperature Profile of Polymer Crosslinking Reaction



Payne, R.G. et al. Development of an injectable, in situ crosslinkable, degradeable polymeric carrier for osteogenic cell populations, Part 2. *Biomaterials* 23: 4373-4380, 2002.

# Cell Survival vs. Temperature



Lin et al. Stability of Heating Temperature on Cytotoxicity. *Int. J Radiation Oncology Biol. Phys.* Vol. 13, pp. 1869-1873. 1987.

### **Temperature Profiles**

- Maximum temperature of polymer = 45.7°C after 562 s (9.4 min)
- Polymer is above critical temperature of 37°C for less than 5 minutes
- Model behavior of temperature rise within injection as a function of time in order to determine cell viability
- Model can determine optimal injection temperature

# **Mathematical Model**



# Assumptions



Boundary Conditions:

$$\alpha_{u} \frac{\partial T}{\partial x} \bigg|_{x=L,t} = \alpha_{T} \frac{\partial T}{\partial z} \bigg|_{z=0,t}$$
$$T(x,0) = T_{o}$$

- From symmetry:  $T_x(L,t) = T_x(-L,t)$
- One-dimensional inside term:

$$\alpha \frac{\partial T}{\partial t} = \frac{\partial^2 T}{\partial x^2} + q(t)$$

• Heat generation term:  $q(t) = 50e^{-214.75t}$
# Inside Term

• From separation of variables:

$$T(x,t) = C(t) + Dx + \sum A_n(t) \sin \lambda_n x + \sum B_n(t) \cos \lambda_n x$$

• Using Fourier series and rules of orthogonality:

$$T(x,t) = \left(K - \frac{k_1}{\alpha k_2} e^{-k_2 t}\right) + \sum 2 \left[\frac{u_o - K + \binom{k_1}{k_2}\alpha}{L\lambda_n}\right] e^{\left(-\lambda^2/\alpha\right)t} \sin \lambda_n x$$

Unknown K is determined from outside equation

#### Outside Term

In cartilage region in one dimension:

 $\frac{\partial T}{\partial t} = \alpha \frac{\partial^2 T}{\partial x^2}$ • Taking the Laplace transform:

$$\hat{T} = A e^{\sqrt{\frac{s}{\alpha}z}} + B e^{-\sqrt{\frac{s}{\alpha}z}}$$

• From boundary conditions:  $\hat{T}(z,s) = F(s) \cdot G(s)$  where F(s) = T(L,s) and  $G(s) = e^{-\sqrt{\frac{s}{\alpha}z}}$ 

# **Initial Solution**

• By using the initial boundary condition:  $T_{out}(0,s) = T_{in}(L,s)$ 

• From the theory of convolution:

$$T(z,t) = f(t) * g(t) = \int_0^t f(t-\xi)g(\xi)d\xi$$

Therefore the final equation for the outside term:

$$\left[-2\frac{K}{\sqrt{\Pi}}\operatorname{erfc}\left(\frac{z}{2\alpha t}\right)\right] - \left[\frac{k_1}{\alpha k_2\sqrt{\Pi}}e^{-k_2t}\left(\frac{\alpha t}{2z}\right)\left(1+2e^{\frac{k_2t}{4}}+2e^{\frac{k_2t}{2}}+2e^{\frac{3k_2t}{4}}+e^{k_2t}\right)\right]$$

### Inside vs. Outside

• By using boundary condition  $T_{out}(0,t) = T_{in}(L,t)$ 

$$T(L,t) = \left(K - \frac{k_1}{\alpha k_2}e^{-k_2 t}\right)$$
$$T_{out}(0,t) = -2\frac{K}{\sqrt{\Pi}}$$

 These two equations are used to solve for the unknown constant K

$$K = \frac{k_1}{\left(1 + \frac{2}{\sqrt{\Pi}}\right)\alpha k_2} e^{-k_2 t}$$

# **Final Solution**



The temperature flux is:

$$\frac{2\left(T_{o} - \frac{k_{1}}{\left(1 + \frac{2}{\sqrt{\Pi}}\right)\alpha k_{2}}e^{-k_{2}t} + \binom{k_{1}}{k_{2}}\alpha\right)}{L} \sum e^{\left(\lambda_{n}^{2}/\alpha\right)t} \cos\lambda_{n}x$$

#### All constants known

 $\circ \alpha$  is thermal diffusivity of water (cartilage is 80% water)  $\circ L$  is 0.035 cm (average size of defects)



Based on the internal body temperature of 37 °C and the temperature rise to 42 °C due to polymerization, the expected temperature behavior is plotted.

# Future Work

- Inside term to be solved in two dimensions
   Cylindrical coordinates may be simpler
- Graphical representation of temperature profile during cross-linking reaction
- Microparticle temperature profile determined to analyze cell survival with given sizes



# Porosity

- a measure of the voids or
- ratio of volume of openings/ total volume of the material
- Increasing porosity will
  - OAllow greater amount of cells to be injected
  - ODecrease mechanical stability

### Networking

#### Creating Pores within the Polymer Structure



# Cartilage Modeling

Compressive modulus: 0.4 – 1.5 MPa

### **Mechanical Properties of PPF**

30 % porosity

○ Compressive modulus: 28.7 <u>+</u> 9.1 MPa

80% porosity

○ Compressive modulus: 0.11<u>+</u> 0.02 MPa

### **Mechanical Properties of PPF**



(Assuming linear relationship)

Porosity range: 77-75%

#### **Amount of Microcapsules Needed**

 After polymerization, microcapsules form the void space

#### Example: 77% porosity

•77 volume % microparticles

•23 volume % PPF/β-TCP or PPF-co-EG

# **FDA Approval Process**



#### **Regulation and Classification**

# CDRH (Center for Devices and Radiological Health) Medical Device

#### Class III

Implant lacks safety and effectiveness support
Risky side effects of implant
Pre-Market Approval

### **Pre-Market** Approval

#### Modular PMA

Non-clinical studies
 Laboratory experiments
 Production of materials
 Animal testing
 Clinical studies

OVoluntary patients

### **FDA Approval Modeling**

- Uses two-stage stochastic modeling
  - ○1<sup>st</sup> stage decision variables
    - "Here and Now" decisions
    - Number of laboratory technicians and experiments
  - ○2<sup>nd</sup> stage decision variables
    - Made after an outcome
    - Whether to continue or not post failure

### 1<sup>st</sup> Stage Decision Variables

10, 5, or 2 laboratory technicians
 Affect cost, time, but not probability

- 70, 60, or 45 pre-FDA experiments
  - OAffect cost, time, and probability
  - More experiments provides for greater probability of success



## **Pre-FDA** Experiments

#### 45 experiment decision

- This set will contain the base number and type of experiments, deemed minimally essential prior to PMA filing and are as follows:
  - 1. Synthesis of Poly(propylene fumarate)
  - 2. Gelatin Microencapsulation Histology
  - 3. Evaluation of cell growth on polymer
  - 4. Growth Factor encapsulation and effect
  - 5. Basic biocompatibility tests

# **Pre-FDA** Experiments

- 60 experiment decision
  - In addition to the aforementioned experimental sets, 3 more additional experiment types will be performed for the 60 experiment decision, and are as follows:
    - 6. Evaluation of polymer mechanical properties pre- and post-implantation
    - 7. Evaluate the optimal cell seeding density of the gelatin microparticles
    - 8. Evaluate optimal growth factor and cell density ratio within the construct

# **Pre-FDA** Experiments

- 70 experiment decision
  - In addition to all the previously described experiments for 45 and 60, 2 additional experiment types will be performed as follows:
    - 9. Evaluate the degradation rate of the polymer versus the cell tissue ingrowth
    - 10. Evaluate the longterm success rate of procedure on white rats









### **FDA Approval Modeling**

Number of paths possible

 5,290 different paths possible through the decision trees for each first stage decision variable (47,610 total pathways)

2,970 lead to success and 2,320 lead to failure

# Risk Curve for 10 Lab Techs



## Risk Curve for 5 Lab Techs



### Risk Curve for 2 Lab Techs



### **Comparison at 70 Experiments**



# **FDA Approval Modeling**

#### Shortest path

- Path in which approval is met with no failures using 10 lab techs and 45 experiments
  - Total Time: 4250 days or 11.6 years
  - ENPV<sub>cost</sub>: \$4.4 million
  - ENPV: \$1130.4 million

#### Cheapest Path

 Path in which approval is met with no failures using 2 lab technicians and 45 experiments

- Total Time: 4470 days or 12.2 years
- ENPV<sub>cost</sub>: \$3.96 million
- ENPV: \$1012.8 million

# **FDA Approval Modeling**

#### Longest path

- Path in which every failure possible is met using 2 lab techs and 70 experiments
  - Total Time: 11483.5 days or 31.5 years
  - ENPV<sub>cost</sub>: \$8.7 million
  - ENPV: -\$8.7 million

#### Most Expensive Path

 Path in which every failure possible is met using 10 lab technicians and 70 experiments

- Total Time: 9060 days or 24.8 years
- ENPV<sub>cost</sub>: \$18.6 million
- ENPV: -\$18.6 million

# **Business Plan**

### **Business Goals**

- Treatment of cartilage deficiencies using autologous cultured chondrocytes
- FDA Approval
- Provide non-invasive surgery at a competitive cost to be covered by insurance
- Break even point after 2-3 years
- Expand company over time to increase profit and production

### **Business** Plan

- Culture and grow cells in facilities
- Ship materials and cultured cells to hospitals
- Train surgeons on handling and preparation of scaffold
- Base cost on the culturing of cells and materials
  - Price will be influenced by market demand and competitor's prices
- Fees to be covered by health insurance by patient
#### Demand

- 17 million people reported have knee problems in 2000
- Total knee replacements cost insurance companies \$41 billion annually
- Osteoarthritis leading chronic condition in elderly
- Cartilage repair has extremely limited treatments available

## Competition

## Carticel®

OAutologous cultured chondrocytes

First company to have FDA approval for cell therapeutics

OMany insurance companies cover the treatment

 Chondrocytes cultured and regenerated in defective site

Only major competitor

OAverage cost of their services - \$10,360

## Strength of N.K.O.B.®

#### Non-invasive

Reduced surgery costs, recovery time

- O Fewer revisits to physicians
- Regeneration lasts longer than knee replacements
  - O Advantageous for younger patients
- Treatment will allow repair to underlying bone
- Pricing model will account for both strengths and weakness in determining selling price

## **Current** Costs

- Total knee replacement: \$25,000
- Other arthroscopic surgeries: \$5,000-\$10,000
- Carticel® treatment: \$26,000
  Genzyme Tissue Repair fee: \$10,360
  First year Carticel® brought in \$29 million in sales
  - 136 million people have insurance companies that cover Carticel® treatment

# **Selling Price**



### Pricing Model

- Based on production costs, investments, FDA and clinical trial costs
- OUses superiority and inferiority functions
- Evaluates current demand for treatment and approximates increase in demand
- OUses competitor's prices as basis for estimation

## **Capital Investment**

Major Cost – construction of new facility

 2 major laboratories, 1 animal storage, 1 cellular storage, 3 offices

○10,000 square feet

OConstruction + furnishings = \$3 million

Other investment costs:

○Equipment: \$76, 300

#### FCI: \$3 million

## **Clinical Studies Cost**

	Cost	Cost/5 yrs
1st Stage		
Labor	\$630,000	\$3,150,000
750 Patients	\$50,000	\$37,500,000
Hospital Fees (\$10,000 per		
patient)	\$10,000	\$7,500,000
Utilities (Refrigeration)	\$12,000	\$60,000
Misc. Operating Costs	\$5,000	\$25,000
2nd Stage		
Labor	\$950,000	\$4,750,000
750 Patients	\$50,000	\$37,500,000
Hospital Fees (\$10,000 per		
patient)	\$10,000	\$7,500,000
Utilities (Refrigeration)	\$12,000	\$60,000
Marketing	\$10,000	\$50,000
Misc. Operating Costs	\$5,000	\$25,000
	Total	\$98,120,000

## **Production Costs**

- Raw material cost per implant
  Cell harvesting \$167.49
  Polymer production and cross-linking \$5.36
  Gelatin microcapsules and growth factor microsphere \$250.66
- Total production cost per implant \$423.52

## **Pricing Model**

 Model uses demand and selling prices of competitors as well as superiority and inferiority functions

$$\beta(t) \cdot p_1 d_1 = p_2 (D - d_1) \cdot \alpha(t)$$



# **Pricing Model**

Pricing model manipulated to allow break-even point after three years

$$\sum_{i=1}^{3} \left[ \frac{p_1 p_2 D \alpha_i}{\beta_i p_1 + \alpha_i p_2} - \frac{pc \cdot p_2 D \alpha_i}{\beta_i p_1 + \alpha_i p_2} \right] = FCI + FDA$$

- $op_2 = $10,360/implant$
- D=25,000 implants
- pc=\$423.50/implant
- $\bigcirc$  FCI = \$3 million
- FDA+clinical trials = \$100 million
- Selling price, p<sub>1</sub>, of N.K.O.B.® services: \$11,000
- Surgery cost will be comparable to arthroscopic surgery (\$5,000 - \$10,000)

# Cash Flow

	Raw Material				
	Cost (2%			Total Production	
Year	inflation rate)	# of implants	Revenue	Cost	Cash Flow
1	\$423.50	3000	\$33,000,000	\$2,025,500.00	\$30,974,500.00
2	\$431.97	3450	\$38,709,000	\$2,137,296.50	\$36,571,703.50
3	\$440.61	3968	\$44,515,350	\$2,395,117.79	\$42,120,232.21
4	\$449.42	4563	\$51,192,653	\$2,697,542.17	\$48,495,110.33
5	\$458.41	5247	\$58,871,550	\$3,052,285.97	\$55,819,264.41
6	\$467.58	6034	\$67,702,283	\$3,468,400.44	\$64,233,882.49
7	\$476.93	6939	\$77,857,625	\$3,956,502.72	\$73,901,122.65
8	\$486.47	7980	\$89,536,269	\$4,529,046.69	\$85,007,222.49
9	\$496.20	9177	\$102,966,710	\$5,200,640.77	\$97,766,068.79
10	\$506.12	10554	\$118,411,716	\$5,988,420.62	\$112,423,295.37

Raw material prices reflect 2% inflation rate

Cash Flow = Revenue - Total Production Cost

Demand for implants modeled after Carticel® demand

## **Cumulative Cash Position**



## Summary

# Goals

 Provide non-invasive solution to cartilage and bone repair at competitive prices

- FDA Approval
- O Profit
- Advantages

Comparably non-invasive and affordable

#### Selling Price

○\$11,000 plus approximately \$5,000 in surgery fees





• Dr. Bagajewicz

Dr. Sikavitsas

• Kim Fink

Chem-E class

# Any Questions?